



3940 S Shaver Street, Houston, TX 77034

ASKING PRICE MARKET

Units: 79
Avg Size: 749
Date Built: 1964
Rentable Sq. Ft.: 59,200
Acreage: 2.40
Occupancy: 98%
Class: C

#### **INVESTMENT HIGHLIGHTS**

- ▶ Property is Available on All Cash, New Loan or Assumption
- All Cash or New Laon Will Work
- Located in Highly Rated Pasadena ISD
- Ideal for Long Term Hold
- ► Great Drive-by
- ► Close Proximity to the Houston Ship Channel,
- ► The Ship Channel Reportedly Will Add 100,000 Jobs
- ► The Property Has Been Renovated
- Area Plants are Booming
- Explosive Area Job Growth
- ▶ Blue Collar Profile



#### FOR MORE INFORMATION PLEASE CONTACT:



## **Hashir Saleem**

#### **Broker/Senior Associate**

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#### KET ENTERPRISES INCORPORATED

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Physical Inforr	nation	Financial Info	ormation	Existing De	bt	Operating Inform	ation
Number of Units	79	ASKING PRICE	MARKET	Current Mortgage	\$3,400,000	Est Mkt Rent (Jan-23)	\$69,631
Avg Unit Size	749			Amortization (Months)	360	3 Mo Avg	\$68,126
Net Rentable Area	59,200			Debt Service	\$179,811	Physical Occ (Jan-23)	98%
Land Area (Acres)	2.40			P&I (est)	\$14,984	Est Ins per Unit per Yr	\$550
Units per Acre	32.889			Interest Rate	3.35%	Property Tax Informa	ation
Date Built	1964			Date Due	10 years	2022 Tax Rate/\$100	2.56003
Water Meter	RUBS			Est Res for Repl/Unit/Yr	\$250	2022 Tax Assessment	\$3,975,000
Elec Meter	Indiv			Yield Maintenance	Yes	Est 2022 Taxes	\$101,761
Roof Style	Pitched			There was one year of interest only pay	ments which ended	Est Future Tax Assessment	\$5,214,000
Heating/Coolin	HVAC			January 2023. Prepayment fee		Est Future Taxes	\$133,480

INCOME MODIFIED ACTUALS PRO-FORMA

PRO-FORMA INCOME Current Street Rent with a 12% Increase 935,841 \$77,987 / Mo **Estimated Gross Scheduled Income** 935,841 \$77,987 / Mo (18,717) 2% Estimated Loss to Lease (2% of Total Street Rent) Estimated Vacancy (2% of Total Street Rent) (18,717) 2% Estimated Concessions and Other Rental Losses (5% of Total Street Rent) (45,856) 5% **Estimated Utilities Income** 0 \$/Unit/Yr 23,939 \$303 / Unit / Yr **Estimated Other Income** Estimated Total Rental Income 876,490 876,490 \$73,041 / Mo **ESTIMATED TOTAL PRO-FORMA INCOME** 

**Estimated** 

176,930 \$2,240 per Unit

## Nov '22 thru Jan '23 Income Annualized \$817,515

	,			
EXPENSE	Feb '22 thru Jan '23 Modified Expenses		Estimated Expenses	
Fixed Expenses	Fixed Expenses		Estimated Fixed Expenses	-
Taxes	\$120,230 \$1,522 per Unit	1/23 Operating Statement	\$133,480 \$1,690 per Unit	2022 Tax Rate & Est Future Assessment
Fixed Expenses	Expenses Fixed Expenses	1/23 Operating Statement	Estimated Fixed Expenses	2022 Tax Rate & Est Future Asse

 Insurance
 \$81,028
 \$1,026 per Unit
 \$43,450
 \$550 per Unit

 Total Fixed Expense
 201,258
 \$2,548 per Unit

Utilities	Utilities Net of Reimbursements	Estimated Utilities	
Electricity	\$5,146 \$65 per Unit	\$5,146	\$65 per Unit
Gas	\$6,059 \$77 per Unit	\$6,059	\$77 per Unit
Water	\$7,882 \$100 per Unit	\$7,882	\$100 per Unit
Trash	\$7,155 \$91 per Unit	\$7,155	\$91 per Unit

Total Utilities		26,242 \$332 per Unit	26,242 \$332 per Unit
Other Expenses	Other Expenses	Estimated Other Expenses	
General & Admin & Marketing	\$48,364 \$612 per Unit	\$20,540 \$260 per Unit	
Repairs & Maintenance	\$51,782 \$655 per Unit	\$39,500 \$500 per Unit	
Labor Costs	\$119,386 \$1,511 per Unit	\$86,900 \$1,100 per Unit	
Contract Services	\$21,628 \$274 per Unit	\$21,628 \$274 per Unit	
Management Fees	\$17,149 2.10% \$217 per Unit	\$30,677 3.50% \$388 per Ur	it
Total Other Expense		258,309 \$3,270 per Unit	199,245 \$2,522 per Unit
Total Operating Expense		485,809 \$6,149 per Unit	402,417 \$5,094 per Unit
Reserve for Replacement	<u>-</u>	19,750 \$250 per Unit	19,750 \$250 per Unit
Total Expense	_	505,559 \$6,399 per Unit	422,167 \$5,344 per Unit
Net Operating Income (Actual Underwriting)	-	311,956	454,324

	•	<del></del>	
<b>Asking Price</b>		MARKET	MARKET
Cap Rate	<b>D</b> 14		

Existing Debt
Equity
Estimated Debt Service
Cash Flow
Cash on Cash

NOTES: ACTUALS: Income and Expenses were calculated based on 1/23 Operating Statement. PRO FORMA: Income is Pro Forma as Noted. Taxes were calculated using 2022 Tax Rate & Est Future Assessment. Insurance is estimated. Management Fees calculated as 3.5% of Gross Income, Other expenses are Estimated for the Pro Forma.

**DISCLAIMER:** The information contained herein has been obtained from sources that we deem reliable. We have no reason to doubt the accuracy of the information, but we have not verified it and make no guaranty, warranty or representation about it. It is your resonsibility to independently confirm its accuracy and completeness. We have not determined whether the property complies with deed restrictions or any city licensing or ordinances including life safety compliance or if the property lies within a flood plain. **THE PROSPECTIVE BUYER SHOULD**CAREFULLY VERIFY EACH ITEM OF INCOME OR EXPENSE AND PERFORM OR HAVE PERFORMED ANY INSPECTIONS TO VERIFY POSSIBLE CONTAMINATION BY ASBESTOS, LEAD PAINT, MOLD OR ANY OTHER HAZARDOUS SUBSTANCES. The owner reserves the right to withdraw this listing or change the price at anytime without notice during the marketing period.

3/9/2023 LasPlazas

Las Plazas • 39	940 S. Shaver ● I	Houston, TX 77034		Pro	perty Overview
PROPERTY II	NFORMATION	CURRE	NT MORTGAGE	TAXING AUTHO Harris Cour	
Age:	1964	Mortgage Balance	\$3,400,000	Account No. 04321	70000033
Elec Meter:	Indiv	Debt Service (est)	\$179,811	Pasadena ISD	\$1.33530
A/C Type:	HVAC	Amortization	360	Harris County	\$0.34373
Water:	RUBS	P&I (est)	\$14,984.26	Harris County Flood Control	\$0.03055
Wiring:	Copper	Туре	Fannie Mae	Port of Houston Authority	\$0.00799
Roof:	Pitched	Assumable	Yes	Harris County Hospital District	\$0.14831
Paving:	Asphalt	Monthly Escrow		Harris County Education Dept	\$0.00490
Materials:	Brick/Wood	Origination Date		San Jacinto Community College	\$0.15560
# of Stories:	2	Due Date	10 years	City of Houston	\$0.53364
Buildings:	10	Interest Rate	3.35%		
Surface Parking:	Yes	Yield Maintenance			
Covered Parking:	No	Transfer Fee	1%+legal	2022 Tax Rate/\$100	\$2.56002
Est Units/Acre:	32.89	There was one year of in	terest only payments, which ended	2022 Tax Assessment	\$3,975,00
Keymap:	576G		Prepayment fee is minimal.	HCAD Improvement Square Feet	70,98
		COLLECTIONS			
Total	\$787,177	\$70,000		12 Mo Avg	\$65,598
eb 2022 Mar 2022	\$59,773 \$60,325	\$68,000		9 Mo Avg	\$67,101
Apr 2022 May 2022	\$63,173 \$65,099	\$64,000 \$62,000			
June 2022 July 2022	\$67,265 \$68,114	\$60,000		6 Mo Avg	\$67,238
Aug 2022 Sept 2022	\$67,004 \$68,484	\$58,000 +		3 Mo Avg	\$68,126
Oct 2022	\$63,561	\$54,000		-	

PLEASE DO NOT VISIT THE SITE WITHOUT AN APPOINTMENT MADE THROUGH THE BROKER.

\$68,602

\$68.011

\$67,766

Nov 2022

Dec 2022

Jan 2023

January Collections are Preliminary

#### **PROPERTY HIGHLIGHTS**

Las Plazas Apartments is strategically located near Interstates 45 and 610 enabling easy accessibility from anywhere in the state. The property is just minutes away from fine dining, superb shopping, entertainment, and is located in the prestigious Pasadena Independent School District.

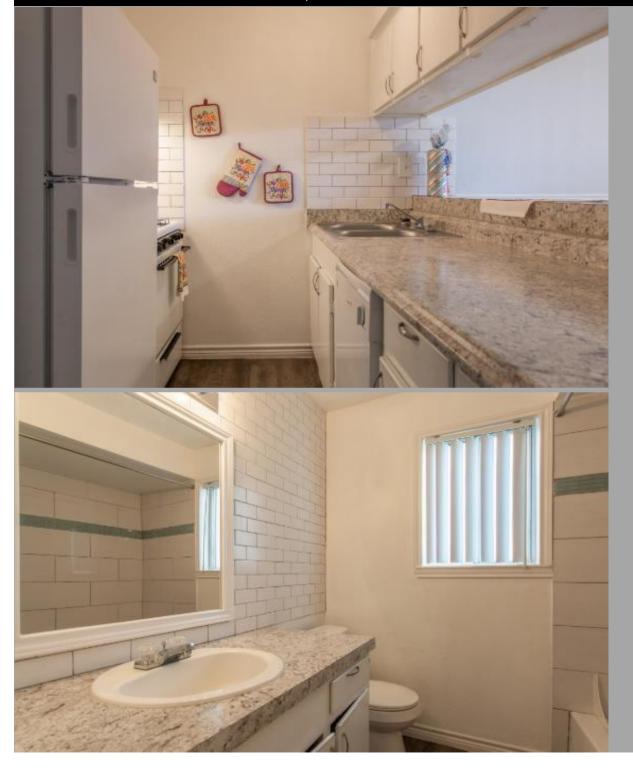
Las Plazas offers five spacious one, two, and three bedroom floorplans with features such as a balcony or patio, ceiling fans, air conditioning and heating, and ceramic tile floors. Las Plazas is a pet-friendly community equipped with a bark park. The property also offers gated access and on-call and on-site maintenance with an on-site laundry facility. See more at <a href="https://www.lasplazasapts.com/gallery/">https://www.lasplazasapts.com/gallery/</a> Per owner, the front portion of land, approx 19,000 was sold and the back portion was retained.

The property has received \$1,351,681 in rehab and repair from 2016 thru 2019. The property is available on assumption or all cash/new loan. There was one year of interest only payments, which ended January 2023. The owners have +/- 9 years remaining on a Fannie Mae 10 year loan at a 3.35% rate that can be assumed by the buyer.

#### Las Plazas Rehab and Repair 2016 - 2019

Exterior paint, siding and carpentry repairs/replacements	\$77,440
Roofing replacement and property drainage repair	\$104,400
Site control and parking lot resurfaced, installed carports and access gates and perimeter fences	\$150,286
Resident amenity improvements to laundry, courtyards, landscaping and other spaces	\$34,200
Code: structural, electrical, plumbing and HVAC repairs to building systems	\$176,255
Interior renovations, shower walls, flooring, paint/SR and texture, make-ready, cabinets, counterrops, and appliances	\$661,000
Renovated Leasing office, shops and IT - installed new camera system on site	\$23,500
HVAC: interior and exterior HVAC replacement	\$115,000
General conditions	\$9,600
	<b>A</b> . <b>A A</b>
Total	\$1,351,681

**Disclaimer:** The information contained in this Memorandum reflects material from sources deemed to be reliable, including data such as operating statements, rent roll, etc. provided by the Owner. Notwithstanding, KET Enterprises Incorporated does not make any warranties about the information contained in this marketing package. Every prospective purchaser should verify the information and rely on his accountants or attorneys for legal and tax advice. This offer is "As-Is, Where-Is". Answers to specific inquiries will have to be supplied by the Owner and are available upon request. Rates of return vary daily. No representations are made concerning environmental issues, if any.



# **AMENITIES**

- Ceramic Kitchen Back Splash
- Ceramic Tile Floors
- Faux Wood Flooring
- High Efficiency HVAC
- High Speed Internet Access
- Smoke Free
- Air Conditioning/Heating
- Ceiling Fans
- Cable Ready
- Security System
- Tub/Shower
- Dishwasher
- Granite Countertops
- Island Kitchen
- Oven
- Range
- Refrigerator
- Upgraded Appliances
- Dining Room
- Walk-In Closets
- Large Bedrooms
- Patio
- Greenhouse Floorplan\*
- Wheelchair Accessible Rooms

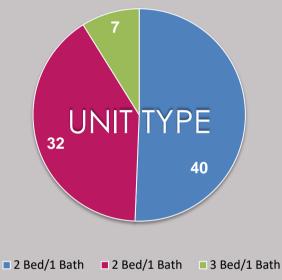






# **AMENITIES**

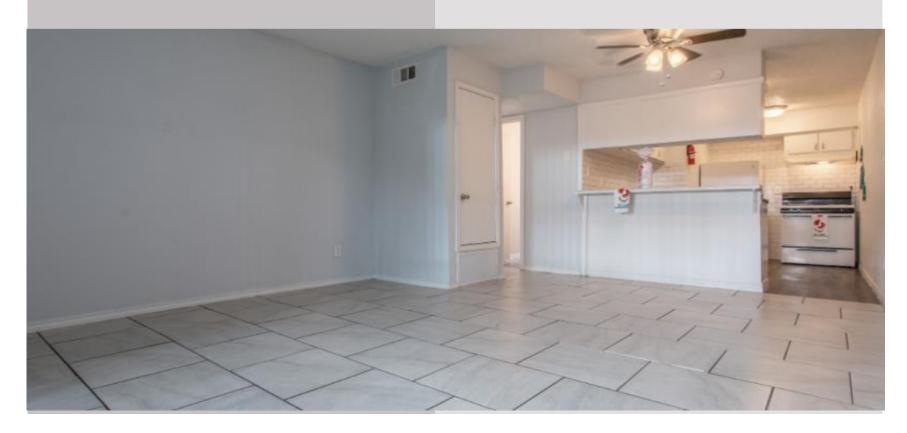
- Laundry Facilities
- Controlled Access
- 24-Hour On-Site Maintenance
- Renter's Insurance Program
- Public Transportation Nearby
- Gated Access
- Guest Parking
- Courtyard
- New Parking Lot
- Newly Remodeled
- Pet Friendly
- Part-Time Courtesy Patrol
- Easy Access to Freeways
- Easy Access to Shopping
- Newly Remodeled\*

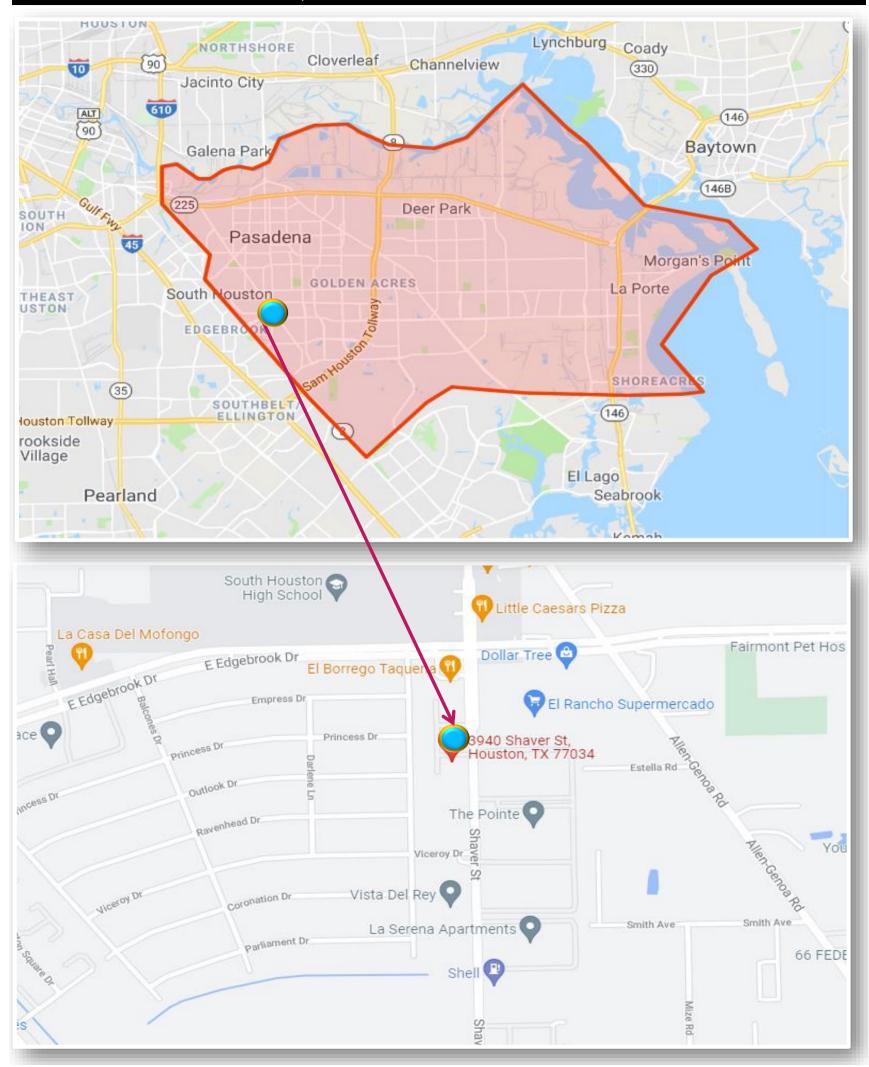




■ 3 Bed/1.5 Bath

■ 2 Bed/1 Bath ■ 3 Bed/1 Bath







# Radius at Shadow Creek Ranch ● 2400 Business Center Dr. ● Pearland, TX 77584





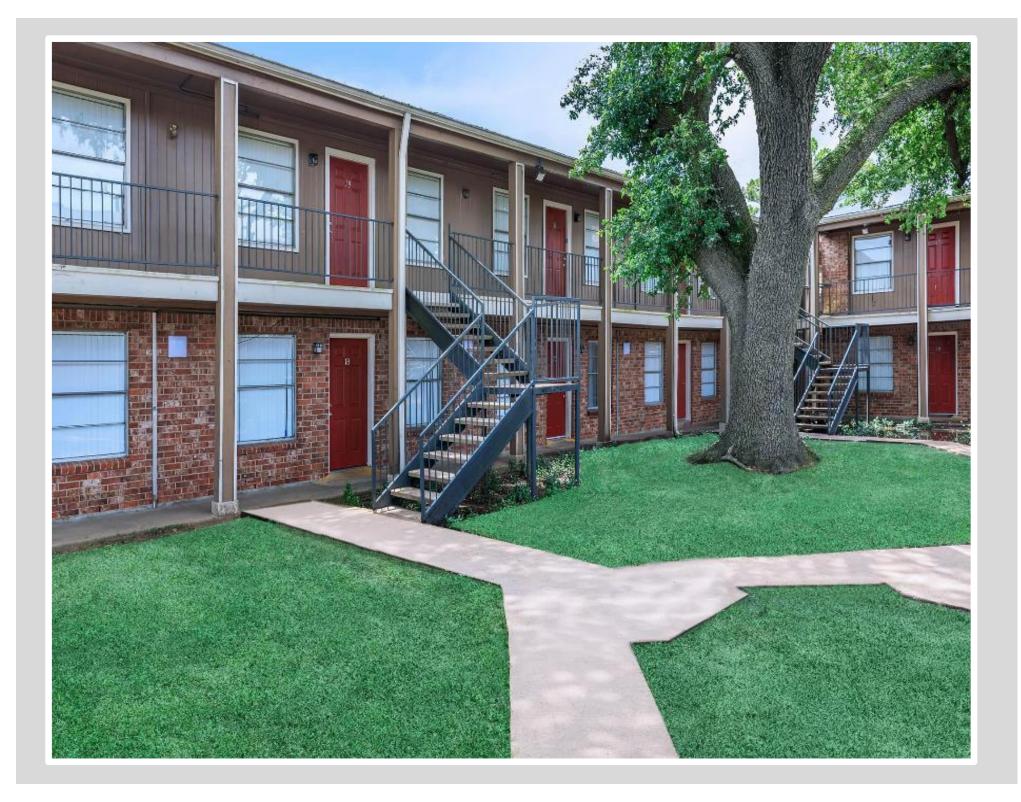








1/6	nt Comparables (	Apartment Da	ata Services 20	1231	T(O)	nt Comp	arabic
Property Name	Year Built	Occ	#Units	Avg SF	Avg Rent	EWG	P/SF
Park on Vista 201 Vista Rd	1973	90%	108	846	\$979	+EWG	1.157
Copper Ridge 2216 E Harris, Pasadena	1969	98%	201	879	\$903	+E	1.027
Cherrybrook Place 2320 Cherrybrook Lane, Pasadena	1969	93%	241	911	\$1,009	+EWG	1.108
The Berkshire 8600 Theta, Houston	1975	97%	227	780	\$917	+EWG	1.176
Parke on Burke 4747 Burke, Pasadena	1978	97%	160	692	\$976	+EW	1.410
Totals/Averages Comps	1973	96%	187	822	\$966		\$1.17
	Resident Pays E	E(Electric), W(W	/ater), G(Gas)				
Las Plazas 3940 S. Shaver	1964	98%	79	749	\$881	+EWG	\$1.1
Sub-Market Averages - Pasadena/Deer Par Houston Market Averages	k/La Porte	90% 91%	24,201 719,943	852 890	\$1,023 \$1,250		\$1.20 \$1.40
	ris Ave	Harris Ave	2 Burke Rd	Preston Ave	Sam:Houston-Tollway	11	W
MEADOWBROOK / ALLENDALE  Allendale Rd  Richert Charles Company		Strawberry Rd Rd  Rd  Vafferty Rd  Strawberry  Park	Austin	Ave Preston Ave	l li	Red Bluff Rd Randolph Rd	



# Radius at Shadow Creek Ranch ● 2400 Business Center Dr. ● Pearland, TX 77584









# HOUSTON

# Multifamily Market Performance

# Occupancy

T12 Rent Trends

T12 Absorption

**T12 Completions** 

90.6%

Jan 2023

89.6%

10 Yr Avg



5.8% >

Jan 2023

4.9% >

10 Yr Avg



28.5K

Jan 2023

14.5K

10 Yr Avg



11.7K

Jan 2023

14.7K

10 Yr Avg

## JANUARY 2023 MARKET PERFORMANCE

# of Operating Apartments # of Operating Units Size (sf) Price (\$/mo) Rental Rate (\$/sf/mo) Occupancy (%) Units Opened (Past 12 months) **Units Under Construction Proposed Units**  720,559 890

\$1,250 \$1.40 90.6% 20,137 19,58

35.07

The Texas multifamily real estate market had a strong year in 2022, with rent growth outpacing the nation and record levels of investment activity. According to Yardi Matrix data, rents in Texas increased by 3.7% year-over-year, outpacing the national average of 3.2%. In addition, Texas led the nation in multifamily real estate investments over the past four quarters, with more growth expected in 2023.

Source: Apartment Data.com from MRI Software - January 2023

In terms of development, the number of units under construction in Texas increased by 11.7%, with 153,314 units coming online nationwide between January and June 2022. The Texas multifamily real estate market continued to experience strong demand, with occupancy rates remaining high and rents increasing. The outlook for multifamily real estate in 2023 is positive. According to the National Multifamily Housing Council, the demand for rental housing is expected to remain strong. In addition, the Federal Reserve Bank of Kansas City predicts that apartment rent will continue to rise due to sustained economic growth and low unemployment. Furthermore, the median rent for multifamily properties is expected to increase by 3% in 2023. Source: Impex Capital's 2022 Multifamily Investing Recap



# City of Pasadena Texas

PASADENA, TEXAS is a predominately blue collar community with employment in Pasadena closely linked to the ship-channel industries, Bayport Industrial District, and the NASA/Johnson Space Center in nearby Clear Lake. San Jacinto College and Texas Chiropractic College are located in Pasadena with The Texas Medical Center, the University of Texas Medical Branch (UTMB), the University of Houston and Rice University only a short commute away.

The area has excellent access to I-45 and the Gulf Freeway submarket, Sam Houston Tollway, Loop 610, State Highway 225 and is approximately 9 miles east of the Houston Central Business District. Houston's three primary employment centers - the Central Business District, the Galleria/West Loop Corridor and Greenway Plaza - are only about a 20 to 30 minute commute.

Pasadena is part of the Bay Area Houston Market Area. The Bay Area Market emcompasses parts of Harris and Galveston counties and spans all or part of twelve cities which include Houston, Pasadena, La Porte, League City, Seabrook, Kemah, Webster, Nassau Bay, Seabrook, Friendswood and several smaller municipalities.



77% of the residents within a 1 mile radius of the Vista del Sol Apartments are Latin American



#### PETRO-CHEMICAL INDUSTRIES

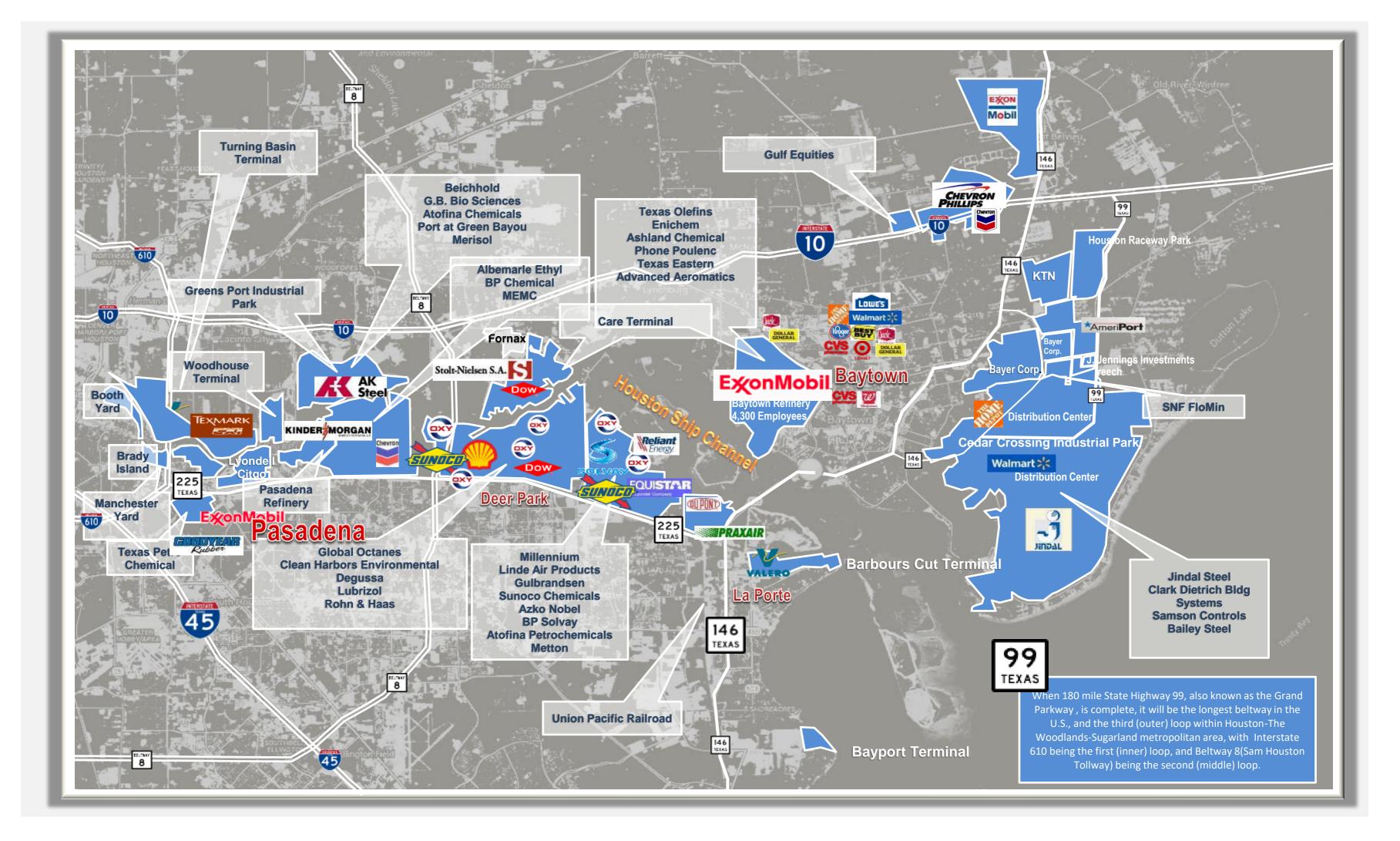
#### **Houston Ship Channel/Port of Houston**

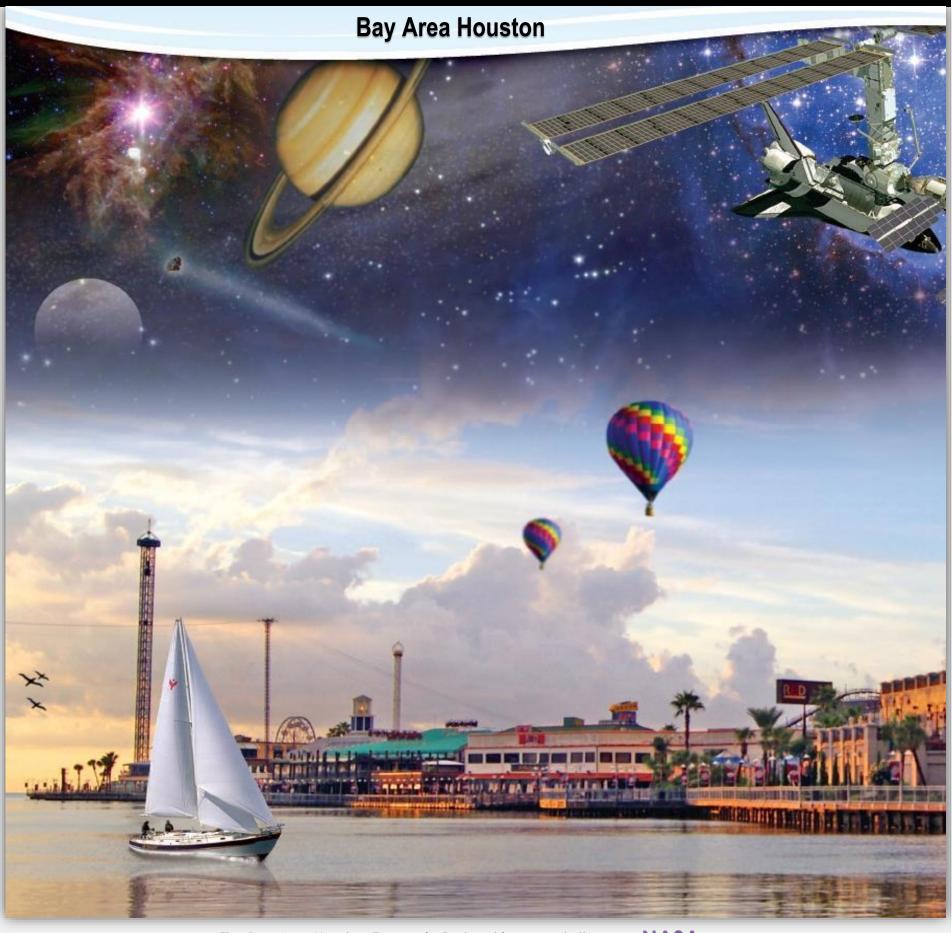
- ➤ The Port's \$15 billion petrochemical complex is the nation's largest, containing over 430 refining and manufacturing companies and over 35,000 employees.
- ➤ The 10th largest port in the world, the Port of Houston is #1 in US foreign tonnage, #1 in North America for break-bulk and project cargo, #1 in North America for steel, #1 port in North America for petroleum, #1 petrochemical complex in North America.
- ➤ 25-mile long complex in East Houston with 150 industrial companies; \$178.5 billion state-wide economic impact.
- ➤ Busiest port in the US with over 8,000 vessel calls linking Houston to 1,053 ports and 203 countries.
- ➤ Explosive area job growth fueled by the port, cruise terminal, refining industry, and liquid natural gas terminals Between 2012 and 2015, the Houston port region spent \$35 billion in capital and maintenance investments, creating 110,000 direct jobs and 154,100 indirect jobs.



- ➤ Port of Houston projects imports and exports of containerized cargo to increase 11% annually over the next four years.
- New Bayport Container and Cruise Terminal is estimated to generate and support over 30,000 jobs in its first ten years (2007 2017) with a \$796 million economic impact; expected to generate and support over 60,000 new jobs through 2030 at build out with a total economic impact of \$2.43 billion
- ➤ William P. Hobby Airport, just a short distance from the Property, employing over 4,000 has completed a \$160 Million renovation.
- ➤ Ellington International Airport, located approximately 10 miles south of Pasadena, is undergoing a \$500 Million renovation.







The Bay Area
Houston
Economic
Partnership and
the Galveston
County Economic
Alliance

Source: www.baygroupmedia.com

The Bay Area Houston Economic Partnership supports the aspirations of 13 cities, Harris and Galveston counties, the Port of Houston Authority, regional businesses, and dozens of other businesses in its service area. BAHEP's role is complex, but essential to sustaining the region's economy and high quality of life. The Bay Area Houston is a region that surrounds the Galveston Bay estuary of Southeast Texas in the United States within the Houston MSA. Simply referred to as the "Bay Area". The Bay Area has a diverse economy with much of it built around aerospace, petrochemicals, healthcare and high tech industries. The region's economy is closely tied to the rest of the Houston area though the mix of local businesses is somewhat unique. The tourism industry attracts millions of visitors each year with attractions ranging from Space Center Houston, Kemah Boardwalk to the bay itself. Ecotourism, in particular, is a growing sector with destinations such as the Armand Bayou Nature Center.

## NASA

For more than four decades, NASA's Johnson Space Center has led our nation and the world on a continuing adventure of human exploration, discovery and achievement. Although Houston is referred to as "Space City," JSC is actually located near Clear Lake in the Bay Area Houston. The JSC civil service workforce consists of about 3,000 employees, the majority of whom are professional engineers and scientists. Of these, approximately 110 are astronauts. About 50 companies provide contractor personnel to JSC. More than 12,000 contractors work onsite or in nearby office buildings and other facilities.



#### **AEROSPACE**

Houston is home to more than 450 companies with a connection to the space industry and more than 120 that are involved in aviation. From 2009 to 2010, Houston's total trade in aircraft, spacecraft and parts grew 14% to \$1.54 billion. NASA's close proximity has cultivated an impressive presence of research, engineering and technology firms. Notable companies include Boeing, Lockheed Martin, Space X, Ares Corporation, MEI Technologies Inc., ATK Laumch Systems, MicroTesla Ltd., Barrios Technology, Inc., Neptec USA, Inc., Coleman & Associates, Nimco Instruments, Polygon Aerospace, Hernandez Engineering Inc., Jacobs Engineering, Honeywell Aerospace, S & K Aerospace, Inc., Houston Technology Center, J & P Technologies, L-3 STRATIS and Wyman-Gordon Company.

## PETRO/CHEM REFINING

The Bay Area Houston is one of the world's largest manufacturing centers for petrochemicals, and the \$15 billion petrochemical complex at the Houston Ship Channel is the largest in the country. Supporting the industry is a complex of several thousand miles of pipeline connecting 200 chemical plants, refinery, salt domes and fractionation plants along the Texas Gulf Coast. Houston has more than 400 chemical manufacturing establishments with more than 35,000 employees. Houston has two of four largest U.S. refineries. ExxonMobil's complex in Baytown is one of the oldest in the area and one of the largest of its kind in the world. Houston dominates the U.S. production of three major resins: polyethylene (38.7% of U.S. capacity); polyvinyl chloride (35.9% of U.S. capacity) and polypropylene (48.4% of U.S. capacity).

#### **BOATING**

Bay Area Houston is at home on the water. Thousands of miles of coastline offer residents ample opportunity to enjoy the water through recreational boating and fishing, and in turn have created economic opportunity for industries that cater to this lifestyle. The region is host to several prestigious, long-standing yachting/sailing organizations and marinas such as Lakewood Yacht Club in Seabrook, Houston Yacht Club in Shoreacres, Texas Corinthian Yacht Club and Waterford Yacht Club in Kemah. Our proximity to the water and attractions like the Kemah Boardwalk and nearby Galveston Island bring a considerable amount of tourism dollars into our economy. The inshore bays and offshore waters of the Gulf of Mexico offer some of the world's finest fishing and seafood.

#### HEALTHCARE

The healthcare industry makes up a significant portion of the Bay Area Houston's economy. A multitude of hospitals, private practices, multi specialty clinics, specialty doctors and emergency care centers serve the region. Some of the major healthcare providers include Bayshore Medical Center, CHRISTUS St. John Hospital, Clear Lake Regional Medical Center, Cornerstone Hospital, Devereux Texas Treatment Network, Houston Physicians' Hospital, Innovative Alternatives, Inc, M.D. Anderson Clinical Care Center in the Bay Area, Kindred Healthcare, Memorial Hermann Southeast Hospital, Moody Health Center, New Dimensions Home Healthcare Plus, Inc, San Jacinto Methodist Hospital, St. Luke's Patients Medical Center, Texas Oncology, The Eye Clinic of Texas and The University of Texas Medical Branch, which has over 40 Bay Area locations.

#### PORT OF HOUSTON

The Port of Houston is a 25-mile-long complex of diversified public and private facilities located just a few hours by ship from the Gulf of Mexico. The port is consistently ranked 1st in the United States in foreign waterborne tonnage; 1st in U.S. imports; 2nd in U.S. export tonnage and 2nd in the U.S. in total tonnage. It is also the nation's leading breakbulk post, handling 65 percent of all major U.S. project cargo. As one of the world's busiest ports, the Port of Houston is a large and vibrant component of the regional economy. A 2007 study by Martin Associates says ship channel-related businesses contribute to more than 785,000 jobs throughout Texas while generating nearly \$118 billion of statewide economic impact. Additionally, more than \$3.7 billion in state and local tax revenues are generated by business activities related to the port.

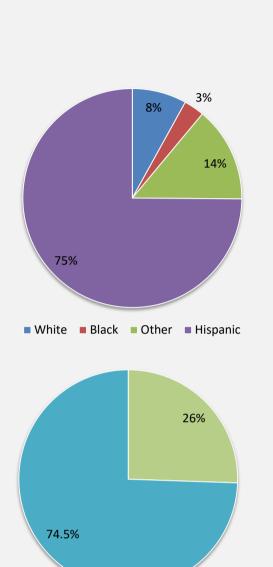
Source: www.baygroupmedia.com

### SUMMARY PROFILE

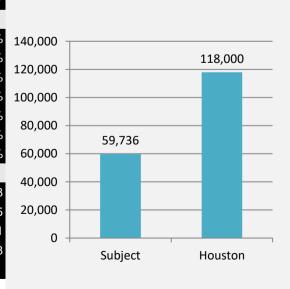
2000-2010 Census, 2022 Estimates with 2027 Projections Calculated using Weighted Block Centroid from Block Groups

> 1 Mile 2 Mile 3 Mile Radius Radius Radius

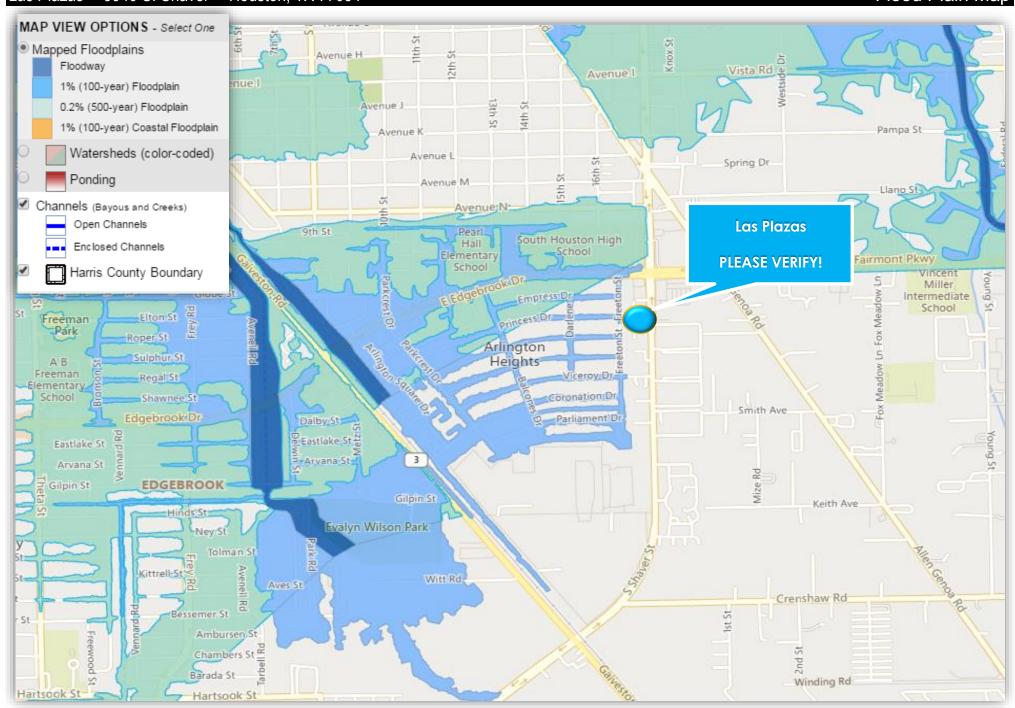
Las Plazas ● 3940 S. Shaver ● Houston, TX 77034			
Population			
2022 Estimated Population	17,541	69,186	138,654
2027 Projected Population	18,672	73,096	145,189
2020 Census Population	17,509	68,731	138,141
2010 Census Population	17,106	67,767	134,979
Projected Annual Growth 2022 to 2027	1.3%	1.1%	0.9%
Historical Annual Growth 2010 to 2022	0.2%	0.2%	0.2%
2022 Median Age	29.5	32.3	31.9
Households			
2022 Estimated Households	5,715	23,091	47,028
2027 Projected Households	6,102	24,449	49,365
2020 Census Households	5,697	22,875	46,650
2010 Census Households	5,326	21,617	43,868
Projected Annual Growth 2022 to 2027	1.4%	1.2%	1.0%
Historical Annual Growth 2010 to 2022	0.6%	0.6%	0.6%
Race and Ethnicity			
2022 Estimated White	32.7%	36.5%	34.7%
2022 Estimated Black or African American	10.7%	7.4%	10.6%
2022 Estimated Asian or Pacific Islander	1.9%	2.4%	3.5%
2022 Estimated American Indian or Native Alaskan	1.4%	1.3%	1.2%
2022 Estimated Other Races	53.3%	52.4%	50.1%
2022 Estimated Hispanic	74.5%	73.4%	69.8%
Income			
2022 Estimated Average Household Income	\$59,736	\$68,483	\$66,808
2022 Estimated Median Household Income	\$47,380	\$55,734	\$57,295
2022 Estimated Per Capita Income	\$19,469	\$22,889	\$22,697
Education (Age 25+)			
2022 Estimated Elementary (Grade Level 0 to 8)	16.6%	14.7%	14.3%
2022 Estimated Some High School (Grade Level 9 to 11)	16.5%	12.1%	12.0%
2022 Estimated High School Graduate	30.4%	34.1%	33.2%
2022 Estimated Some College	18.2%	19.5%	19.8%
2022 Estimated Associates Degree Only	5.4%	6.0%	6.2%
2022 Estimated Bachelors Degree Only	8.9%	9.5%	10.3%
2022 Estimated Graduate Degree	4.1%	4.1%	4.2%
Business			
2022 Estimated Total Businesses	448	2,095	5,368
2022 Estimated Total Employees	2,857	15,053	48,585
2022 Estimated Employee Population per Business	6.4	7.2	9.1
2022 Estimated Residential Population per Business	39.2	33.0	25.8
·			



1 Mile Radius



■ Non-Hispanic ■ Hispanic







Information About Brokerage Services

brokerage services to prospective buyers, tenants, sellers and landlords.

Texas law requires all real estate license holders to give the following information about

11-2-2015



#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

#### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

#### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
N/A	N/A	N/A	N/A
Sales Agent/Associate's Name	License No.	Email	Phone



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#### ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY

FOR INFORMATION PLEASE CONTACT:



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