

# The Inverness apartment homes

907 N Pruett St., Baytown, TX 77520

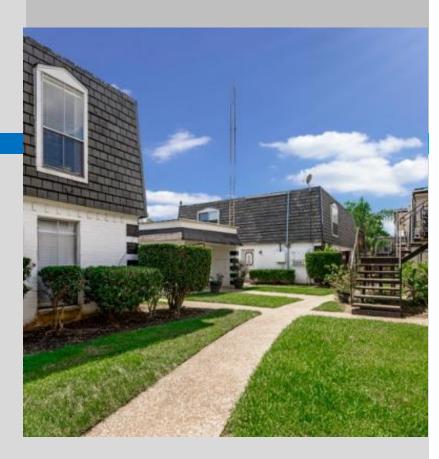
Off Market Offering						
Units:	66					
Avg Size:	658					
Date Built:	1972					
Rentable Sq. Ft .:	43,420					
Acreage:	2.03					
Occupancy:	97%					
Class:	С					

#### **INVESTMENT HIGHLIGHTS**

- Offered on an All Cash or New Loan basis
- Good Long Term Hold Potential
- Solid Brick Structure
- Current Owner Has Spent Approx \$160K in Capital Improvements
- Located in Baytown, Texas to the East of Houston
- Located Close to Cedar Crossing Industrial Park
- Excellent School District This is a Strong Plus
- Can be Bought with Inverness Gardens (32 Units) or Separately
- Baytown Has a Solid Downstream Chemical Industry with Lots of Growth and Job Opportunities
- Houston Ship Channel in Close Proximity of Baytown, and the expected job growth is about 34,000

Asking Price

MARKET



FOR MORE INFORMATION PLEASE CONTACT:

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### **KET ENTERPRISES INCORPORATED**

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### 907 N Pruett St., Baytown, TX 77520

Physical Inform	nation	Financial	Information	Proposed Financing O			Operating Information	
Number of Units	66	Asking Price	MARKET	New Loan @ 65%		Est Mkt Rent (Apr-24)	\$51,786	
Avg Unit Size	658			Amortization (Months)	360	3 Mo Avg	\$56,479	
Net Rentable Area	43,420			Debt Service		Physical Occ (Dec-23)	97%	
Land Area (Acres)	2.03			Monthly P & I		Est Ins per Unit per Yr	\$1,000	
Units per Acre	32.512			Interest Rate	6.500%	Property Tax Informa	ation	
Date Built	1972			Due Date	10 years	2023 Tax Rate/\$100	2.55769	
Water Meter	RUBS			Est Res for Repl	\$200	2024 Tax Assessment	\$3,572,667	
Elec Meter	Indiv			Yield Maintenance	Pre Payment	Est 2024 Taxes	\$91,378	
Roof Style	Flat			Transfer Fee	1%+ App+ Legal	Est Future Tax Assessment	\$5,500,000	
Heating/Coolin	HVAC					Est Future Taxes	\$140,673	
INCOME		Ν	IODIFIED ACTUALS		PRO-FORMA			

\$677,745

IN	CC	) VI	E	

**Total Utilities** 

**PRO-FORMA INCOME** Current Street Rent with a 11% Increase Estimated Gross Scheduled Income Estimated Loss to Lease (2% of Total Street Rent) Estimated Vacancy (2% of Total Street Rent) Estimated Concessions and Other Rental Losses (2% of Total Street Rent) **Estimated Utilities Income** Estimated Other Income Estimated Total Rental Income ESTIMATED TOTAL PRO-FORMA INCOME

#### 3 Mo Avg Income Annualized

EXPENSE	Jan thru	Apr '24 Expenses Annualized		Es
Fixed Expenses		Fixed Expenses		Estima
Taxes	\$90,000	\$1,364 per Unit		\$140,673
Insurance	\$59,965	\$909 per Unit		\$66,000
Total Fixed Expense			<b>149,965</b> \$2,272 per Unit	
Utilities		Utilities	]	E
Utility Meter Reading	\$1,104	\$17 per Unit	-	\$1,104
Electricity	\$37,327	\$566 per Unit	-	\$37,327
Trash	\$31,318	\$475 per Unit	-	\$31,318
Cable/Telephone	\$5,000	\$76 per Unit		\$5,000
Gas	\$6,026	\$91 per Unit	-	\$6,026
Water	\$12,978	\$197 per Unit	1	\$12,978

Estir	nated Expenses		
Estimate	ed Fixed Expenses		
\$140,673	\$2,131 per Unit	2023 Tax Rate & Est Fu	ture Assessment
\$66,000	\$1,000 per Unit	Estimated	
		206,673	\$3,131 per Unit

Estimated Utilities						
\$1,104	\$17 per Unit					
\$37,327	\$566 per Unit					
\$31,318	\$475 per Unit					
\$5,000	\$76 per Unit					
\$6,026	\$91 per Unit					
\$12,978	\$197 per Unit					

#### 93,753 \$1,421 per Unit

Other Expenses		Other Exp	enses			Estimat	ed Other	Expenses		
General & Admin & Marketing	\$5,281	\$80 per Uni	t			\$13,200	\$200 pe	er Unit		
Repairs & Maintenance	\$18,173	\$275 per Ur	nit			\$26,400	\$400 pe	er Unit		
Labor Costs	\$78,271	\$1,186 per l	Unit			\$78,271	\$1,186	per Unit		
Contract Services	\$10,430	\$158 per Ur	nit			\$10,430	\$158 pe	er Unit		
Management Fees	\$6,000	0.89%	\$91 per Unit			\$18,351	2.50%	\$278 per Unit		
Total Other Expense				118,155	\$1,790 per Unit				146,652	\$2,222 per Unit
Total Operating Expense				361,873	\$5,483 per Unit				447,078	\$6,774 per Unit
Reserve for Replacement				13,200	\$200 per Unit				13,200	\$200 per Unit
Total Expense				375,073	\$5,683 per Unit				460,278	\$6,974 per Unit
Net Operating Income (Actual Underwriting)				302,671	-				273,744	•
Asking Price				MARKET	-				MARKET	

Other Expenses		Other Exp	enses	]		Estimate	ed Other	Expenses		
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Asking Price				MARKET	Г				MARKET	
Cop Rate Processed it is to be										
Equity										
en en statiske bebe Service Constant										

#### 93,753 \$1,421 per Unit

689,790 \$57,482 / Mo

689,790 \$57,482 / Mo

64,557 \$978 / Unit / Yr 21,063 \$319 / Unit / Yr

734,022 \$61,169 / Mo

(13,796) 2%

(13,796) 2%

(13,796) 2%

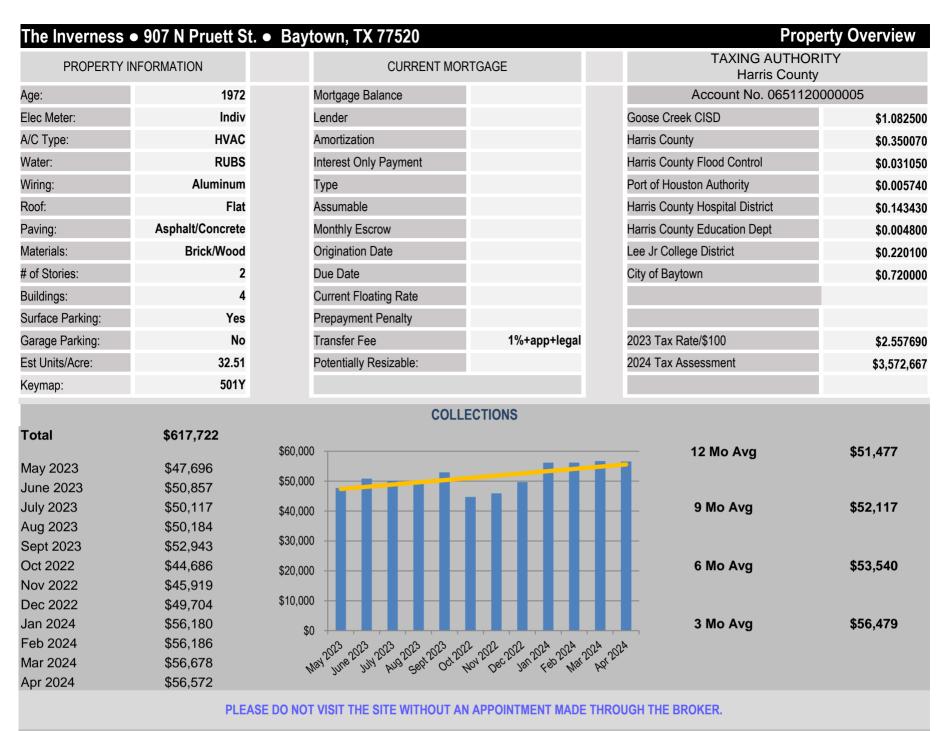
734,022

Other Expenses		Other Exp	enses			Estimat	ed Other E	zpenses		
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Asking Price				MARKET					MARKET	
Cap Rate										
Equity										
Cotherated Dabt Constant										

NOTES: ACTUALS: Income and Expenses are based on the owner's Jan thru Apr '24 trailing operating statement. PRO FORMA: Income is Pro Forma as Noted. Taxes were calculated using 2023 Tax Rate & Est Future Assessment. Insurance is estimated. Management Fees calculated as 2.5% of Gross Income, Other expenses are Estimated for the Pro Forma.

DISCLAIMER: The information contained herein has been obtained from sources that we deem reliable. We have no reason to doubt the accuracy of the information, but we have not verified it and make no guaranty, warranty or representation about it. It is your resonsibility to independently confirm its accuracy and completeness. We have not determined whether the property complies with deed restrictions or any city licensing or ordinances including life safety compliance or if the property lies within a flood plain. THE PROSPECTIVE BUYER SHOULD CAREFULLY VERIFY EACH ITEM OF INCOME OR EXPENSE AND PERFORM OR HAVE PERFORMED ANY INSPECTIONS TO VERIFY POSSIBLE CONTAMINATION BY ASBESTOS, LEAD PAINT, MOLD OR ANY OTHER HAZARDOUS SUBSTANCES. The owner reserves the right to withdraw this listing or change the price at anytime without notice during the marketing period.





#### PROPERTY HIGHLIGHTS

**The Inverness Apartments**, is a two story, garden-style, apartment community located in Baytown, east of Houston, Texas. The asset was built in 1972 and offers spacious one, two, and three bedroom floor plans. Residents enjoy ample amenities which include: miniblinds, hardwood flooring, all electric kitchens, kitchen pantries, ceiling fans, washer/dryer connections\*, patios and balconies, walk-in closets, on-call maintenance. There is beautiful landscaping, shimmering swimming pool, laundry facility, on-site property manager, package service, disability access, military and senior discounts, and guest parking.

The property is situated about 30 minutes east of Houston, Texas. The community offers a variety of nearbypublic parks, local eateries, retail, and entertainment venues. The property has close proximity to Highway 146.

Baytown per ADS saw a 13% rent growth in 2019, making it one of the strongest markets in Texas. The rent growth has occurred due to extensive Petrochemical plant expansions (Exxon, Chevron, and others), as well as the Houston Ship Channel to the south of Baytown.

Exxon reportedly added 14,000 construction jobs and the Houston Ship Channel is reporting that they will expand by both 100,000 construction and then 100,000 permanent jobs to accommodate, among other things, the expansion and completion of the second Panama Canal. The Houston Ship Channel is an ocean going port and one of the largest ports in the world.

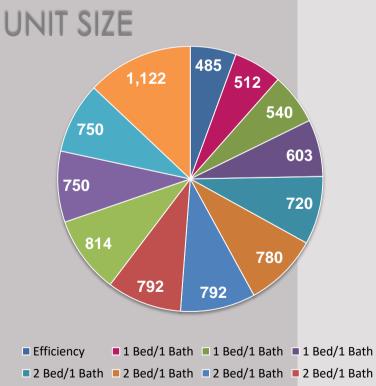
Current owner has spent \$160K in Capital Improvements. Off market offering.

**Disclaimer:** The information contained in this Memorandum reflects material from sources deemed to be reliable, including data such as operating statements, rent roll, etc. provided by the Owner. Notwithstanding, KET Enterprises Incorporated does not make any warranties about the information contained in this marketing package. Every prospective purchaser should verify the information and rely on his accountants or attorneys for legal and tax advice. This offer is "As-Is, Where-Is". Answers to specific inquiries will have to be supplied by the Owner and are available upon request. Rates of return vary daily. No representations are made concerning environmental issues, if any.

Bed/Bath	No. Units	Sq Ft	Total SqFt	Market Rent	+EWG	Total Rent	Rent/SF
Efficiency	2	485	970	\$599	+EWG	\$1,198	\$1.24
1 Bed/1 Bath	24	512	12,288	\$675	+EWG	\$16,200	\$1.32
1 Bed/1 Bath	2	540	1,080	\$699	+EWG	\$1,398	\$1.29
1 Bed/1 Bath	6	603	3,618	\$705	+EWG	\$4,230	\$1.17
2 Bed/1 Bath	4	720	2,880	\$895	+EWG	\$3,580	\$1.24
2 Bed/1 Bath	4	780	3,120	\$860	+EWG	\$3,440	\$1.10
2 Bed/1 Bath	6	792	4,752	\$880	+EWG	\$5,280	\$1.11
2 Bed/1 Bath	2	792	1,584	\$905	+EWG	\$1,810	\$1.14
2 Bed/1 Bath	6	814	4,884	\$925	+EWG	\$5,550	\$1.14
2 Bed/1 Bath	6	750	4,500	\$850	+EWG	\$5,100	\$1.13
2 Bed/1 Bath	2	750	1,500	\$875	+EWG	\$1,750	\$1.17
3 Bed/2 Bath	2	1,122	2,244	\$1,125	+EWG	\$2,250	\$1.00

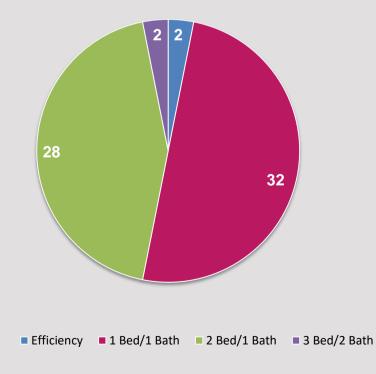
EWG means tenant pays:  $\mathbf{E}$  = Electricity  $\mathbf{G}$  = Gas  $\mathbf{W}$  = Water/Sewer

				Source	ce: MRI Apt Data 10-25-23
66	658	43,420	\$785	\$51,786	\$1.19
Total Units	Average Sq. Ft.	Total Sq. Feet	Average Rent/Unit	Total Rent	Average Rent/ SF

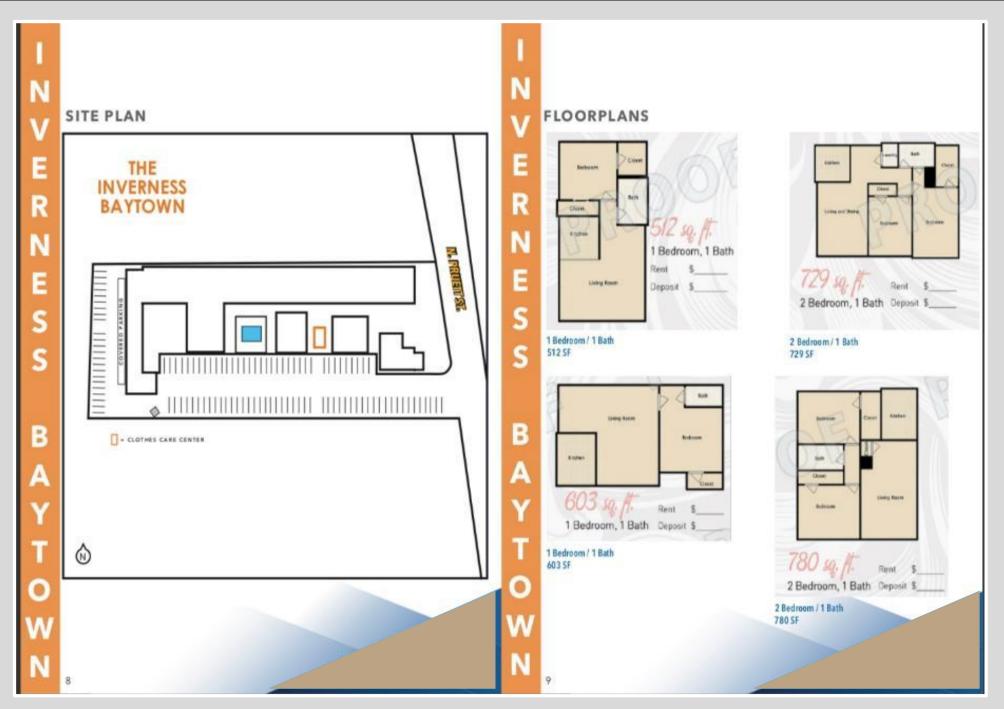


2 Bed/1 Bath 2 Bed/1 Bath 2 Bed/1 Bath 3 Bed/2 Bath

UNIT TYPE



Unit Mix



#### Amenities

## **Apartment Features**

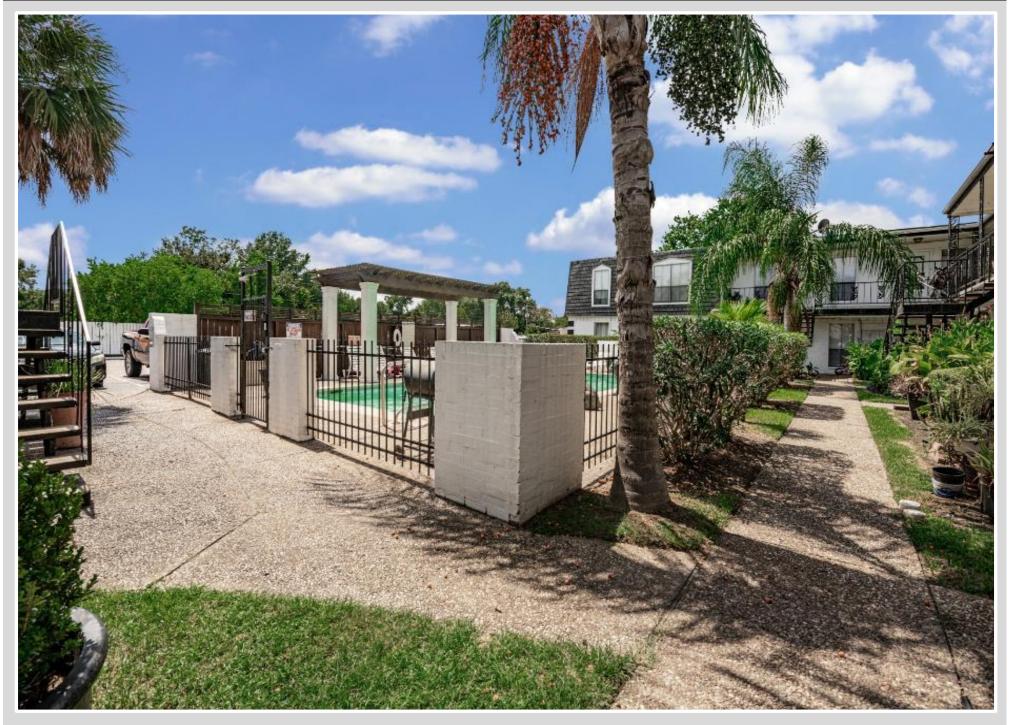
- High Speed Internet Access
- Full Size Washer/Dryer Connections\*
- Air conditioning & Heating
- 9 Foot Ceilings
- Ceiling Fans
- Cable Ready
- Tub/Shower
- Dishwasher
- Disposal
- Kitchen Pantry
- Range/Oven
- Refrigerator
- Faux Wood Floors\*
- Carpet
- Ceramic Tile Floors\*
- Patios/Balconies\*
- Walk-in Closets\*
- Coat Closet\*
- Two-tone Paint\*
- Vanities\*



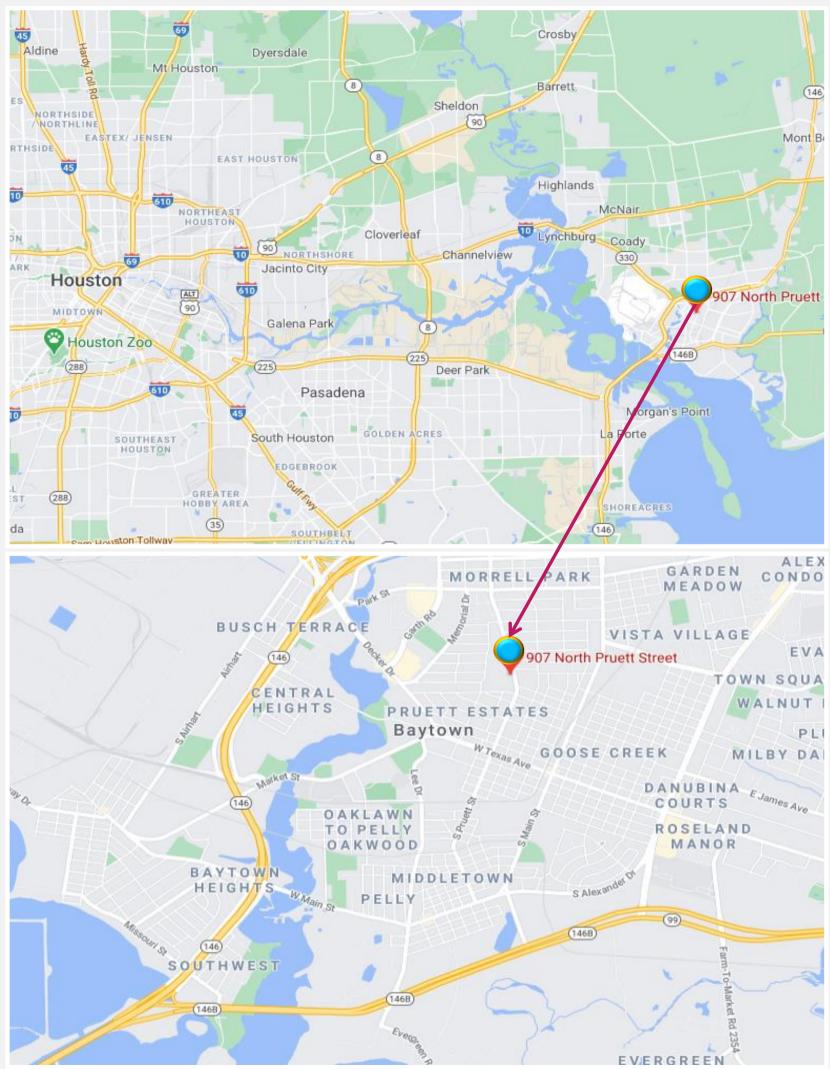


## **Property Features**

- Assigned Surface Parking
- Guest Parking
- Covered Parking
- Beautiful Landscaping
- Sparkling Swimming Pool
- Disability Access
- Section 8 Welcome
- Senior and Military Discounts
- Courtyard
- Picnic Area
- Balcony
- Yard
- Lawn
- Pet Friendly
- On-Site Laundry Facility
- On-Site Maintenance
- Easy Access to Freeways and Shopping



### Location





Aerial







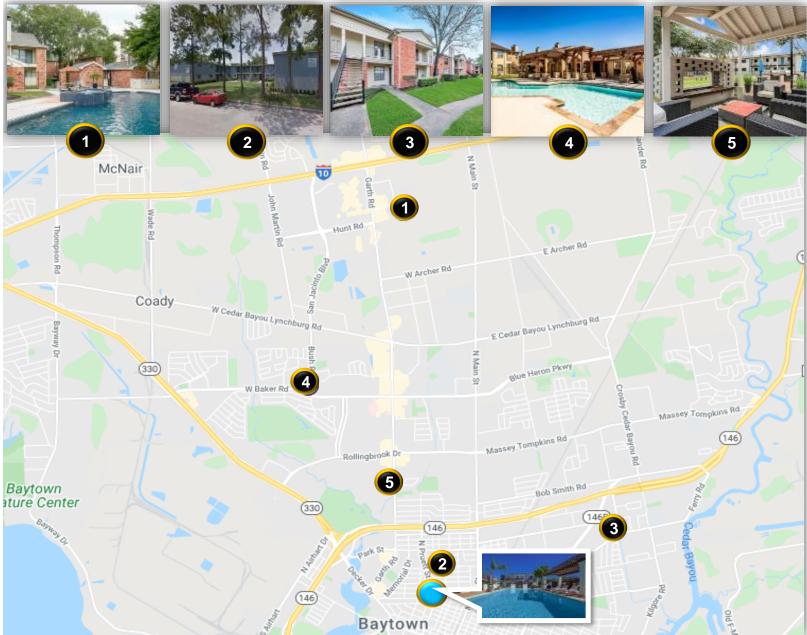


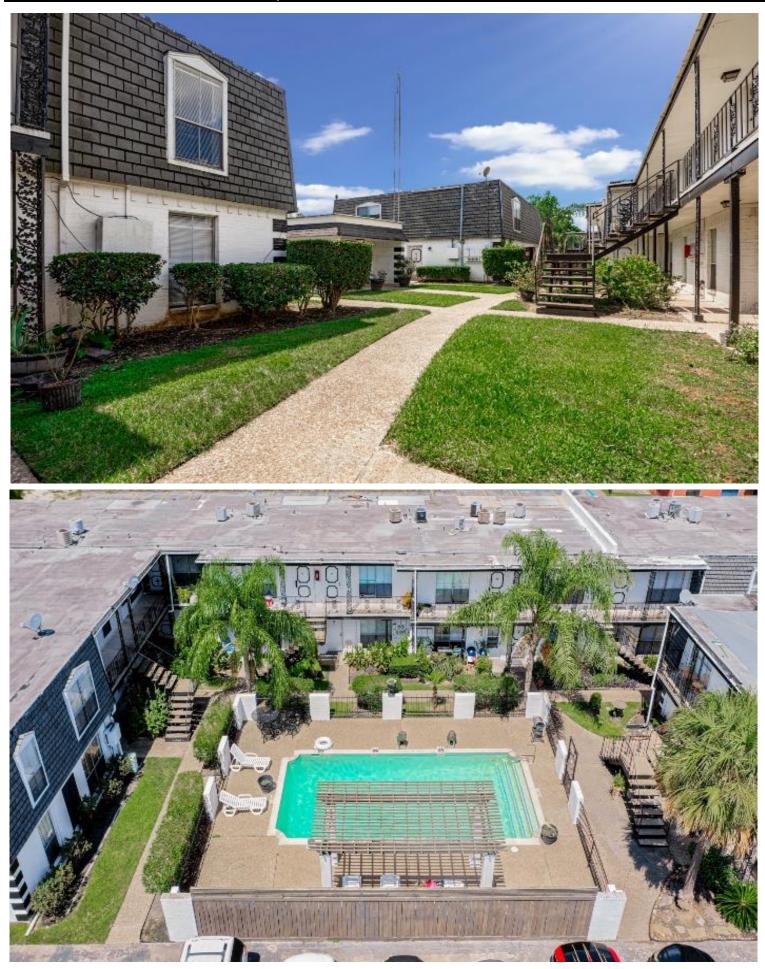






The Inverness • 907 N Pruett St. • B	The Inverness ● 907 N Pruett St. ● Baytown, TX 77520 Rent Comparabl											
Re	Rent Comparables (MRI Apartment Data - 2024)											
Property Name	Year Built	Occ	#Units	Avg SF	Avg Rent	EWG	P/SF					
1 Hunt Garden 800 Hunt Rd.	1984	83%	100	755	\$925	+EW	1.225					
2 Bluebird 510 Williams	1965/2016	90%	67	678	\$1,261	+EW	1.860					
3 Greenfield 2105 Cedar Bayou Rd.	1984/2017	98%	104	837	\$1,195	+EW	1.428					
4 Cedar Ridge 2900 W Baker	1982	93%	276	806	\$1,017	+EWG	1.262					
5 Verve 3201 Garth Rd.	1967/2017	80%	56	834	\$919	+EWG	1.102					
Totals/Averages Comps	1983	90%	121	782	\$1,076		\$1.375					
	Resident Pays E(	Electric), W(Wate	r), G(Gas)									
The Inverness 907 N Pruett St.	1972	97%	66	658	\$785	+EW	\$1.19					
Sub-Market Averages - Baytown		88%	11,445	865	\$1,055		\$1.220					
Houston Market		88%	758,545	894	\$1,274		\$1.430					

























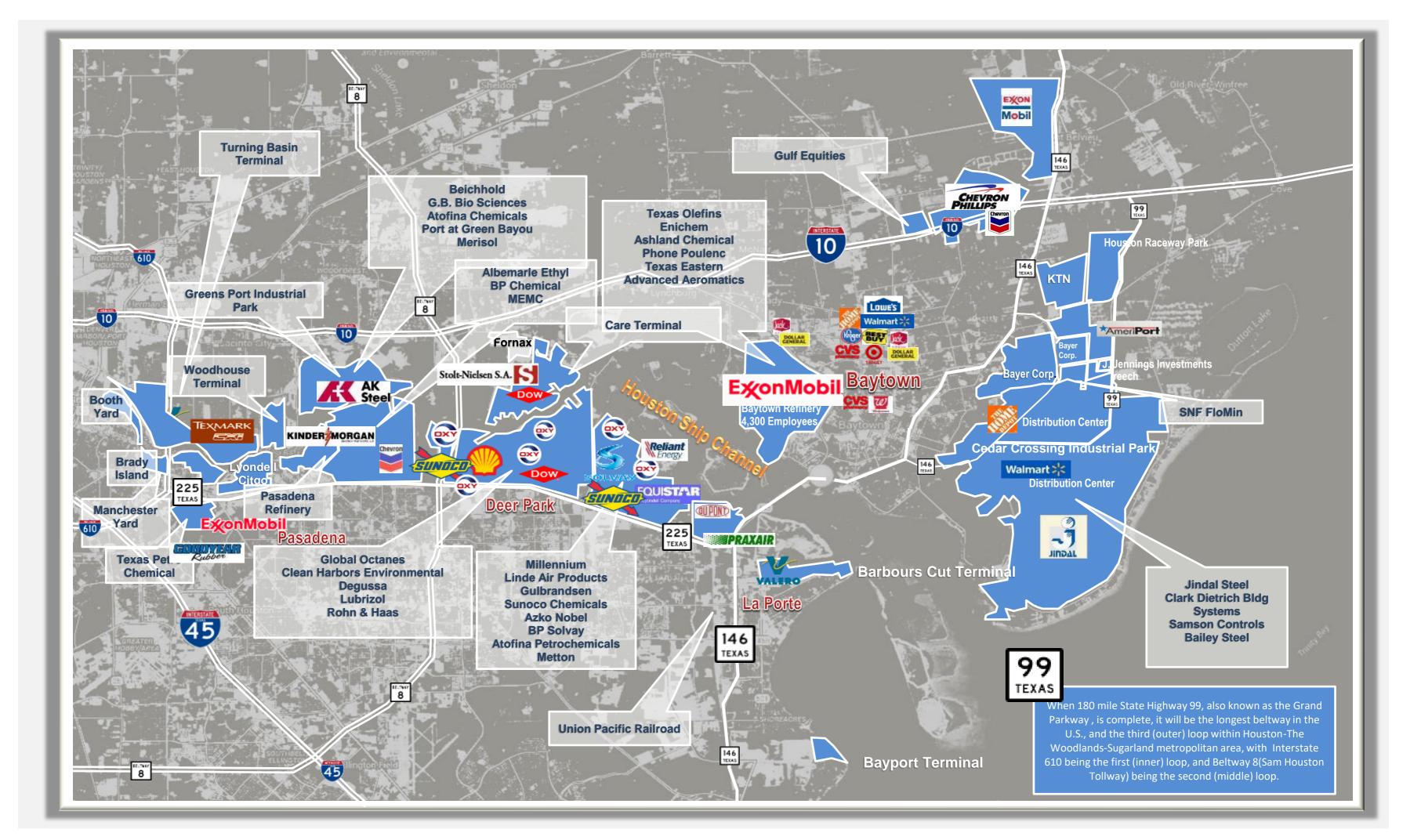










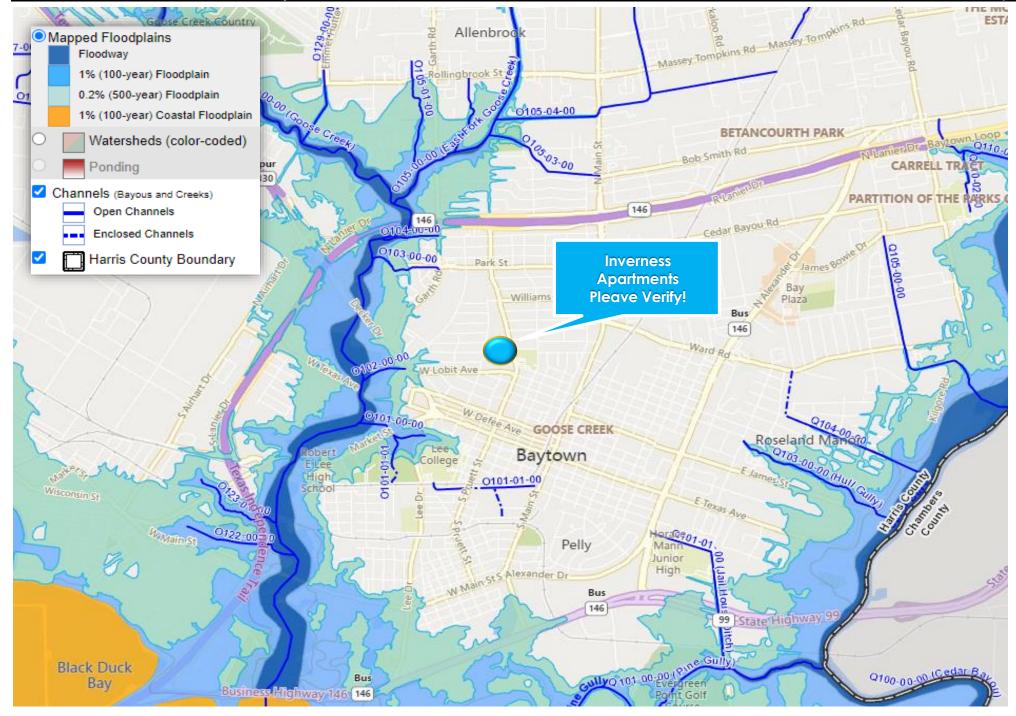


### Demographics

					SUMMARY PROFILE		
		1 Mile	2 Mile	3 Mile	2000-2010 Census, 2020 Estimates with 2025 Projections		
		Radius	Radius	Radius	Calculated using Proportional Block Groups		
	The Inverness • 907 N Pruett St. • Baytown, TX 77520				Ethnicity - 1 Mile Radius		
	2020 Estimated Population	12,745	38,843	58,024			
	2025 Projected Population	13,707	41,270	61,202			
	2010 Census Population	12,811	36,571	54,225			
z	2000 Census Population	12,582	36,207	51,731			
	Projected Annual Growth 2020 to 2025	1.5%	1.2%	1.1%			
POPULATION	Historical Annual Growth 2000 to 2020	-	0.4%	0.6%			
Ă							
	2020 Median Age	31.8	32.6	32.5			
	2020 Estimated Households	4,190	14,299	01 101			
S	2025 Projected Households	4,190	14,299	21,481 23,144			
	2010 Census Households	4,020	12,702	18,880	White Black Asian Other Hispanic		
	2000 Census Households	4,045	12,721	18,371			
HOUSEHOLDS		,	,				
	Projected Annual Growth 2020 to 2025	2.0%	1.7%	1.5%			
Р	Historical Annual Growth 2000 to 2020	0.2%	0.6%	0.8%			
RACE AND ETHNICITY							
	2020 Estimated White	55.3%	55.5%	56.3%			
	2020 Estimated Black or African American	14.5%	17.8%	17.7%			
	2020 Estimated Asian or Pacific Islander 2020 Estimated American Indian or Native Alaskan	1.8% 0.8%	2.5% 0.7%	3.1% 0.6%			
	2020 Estimated Other Races	27.6%	23.5%	22.2%			
		21.070	20.070	/			
Э	2020 Estimated Hispanic	63.3%	51.8%	49.6%			
RAC							
	2020 Estimated Average Household Income	\$55,772	\$63,905	\$67,551			
ME	2020 Estimated Median Household Income	\$49,634	\$54,186	\$55,819			
INCOME	2020 Estimated Per Capita Income	\$18,339	\$23,573	\$25,062			
=					Average Income Subject - 1 Mile Radius		
	2020 Estimated Elementary (Grade Level 0 to 8)	16.9%	13.0%	12.4%			
EDUCATION (AGE 25+)	2020 Estimated Some High School (Grade Level 9 to 11)	14.6%	13.1%	13.0%			
	2020 Estimated High School Graduate	30.5%	28.0%	26.7%			
	2020 Estimated Some College	20.1%	23.4%	23.7%	80,000		
	2020 Estimated Associates Degree Only	9.6%	10.5%	10.6%			
DD (AG	2020 Estimated Bachelors Degree Only	6.0%	8.5%	9.4%			
ш	2020 Estimated Graduate Degree	2.3%	3.6%	4.2%			
					50,000		
BUSINESS		000	4 = 0.0		40,000		
	2020 Estimated Total Businesses	600 4 037	1,506 18,560	2,325	30,000		
	2020 Estimated Total Employees 2020 Estimated Employee Population per Business	4,037 6.7	18,560	26,867 11.6	20,000		
ISN	2020 Estimated Residential Population per Business	21.3	25.8	25.0			
Δ		21.0	20.0	20:0	0		
					Subject Houston		

#### SUMMARY PROFILE

#### Flood Plain Map







### **Information About Brokerage Services**



Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

#### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY**: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - o that the owner will accept a price less than the written asking price;
  - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

#### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

KET ENTERPRISES INCORPORATED	0406902 <u>TWILK4@KETENT.COM</u>		713-355-4646	
Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone	
TOM WILKINSON	0173897	TWILK4@KETENT.COM	713-355-4646	
Designated Broker of Firm	License No.	Email	Phone	
N/A	N/A	N/A	N/A	
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone	
N/A	N/A	N/A	N/A	
Sales Agent/Associate's Name	License No.	Email	Phone	

Buyer/Tenant/Seller/Landlord Initials

Date



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**Disclaimer:** The information contained in this Memorandum reflects material from sources deemed to be reliable, including data such as operating statements, rent rolls, etc. However, we (KET Enterprises Incorporated or any of the owners or officers, directors, employees, agents or representatives of any such entities) have not verified its accuracy and make no guarantee or representation about it. It is submitted subject to the possibility of errors, omissions, change of rental or other conditions. We include projections, opinions, assumptions or estimates for example only, and they may not represent current or future performance of the property. We make no representations or warranties, expressed or implied, as to the validity, accuracy or completeness of the information provided or to be provided, and nothing herein shall be deemed to constitute a representation, warranty or promise by any such parties as to the future performance of the Property or any other matters set forth herein. You and your tax and legal advisors should verify the information and rely on his accountants or attorneys for legal and tax advice. Rates of return vary daily. No representations are made concerning environmental issues, if any.

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#### ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY

#### FOR INFORMATION PLEASE CONTACT:



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