







Townhomes for Sale

Westpark Townhomes I 100 Westpark Dr. I Conroe, TX 77304

 -		- 1	,	
OV	'ERVIEW		PRICING	
Total Units:	8	Asking Price		Market
Avg Mkt Rent/Unit:	\$1,369	Price Per Unit		
Avg Mkt Rent/SF:	\$1.16	Price Per Sq. Ft.		
Avg Unit SF:	1,181	Stabilized NOI		\$92,218
Date Built:	2004			
Date Renovated:	2024			
Total SF:	9,448			
Total Acreage:	0.83600			
Occupancy:	100%			
Class:	В			
Terms:	All Cash or New Loan			



- ♦ Available on All Cash or New Loan basis
- ◆ Located in Conroe, TX, a very strong market with barriers to entry
 - ♦ Great Opportunity to Increase Additional Income Through

Additional Rents Such As Pet, Reserved Parking, Etc.

- ◆ Private Patio, Highly Desirable by Pet Owners
 - ◆ Attached Two-Car Garage
 - ◆ Projected rents are \$1,650/mo on turns
 - ♦ New Roofs on all Four Buildings
 - ♦ No Deferred Maintenance, per Owner
 - No Delinquent Tenants



FOR INFORMATION PLEASE CONTACT

TOM WILKINSON

Broker/Vice President twilk4@ketent.com 713-355-4646 ext 102



KET ENTERPRISES INCORPORATED

1770 St. James Place I Suite 382 I Houston, TX 77056 www.ketent.com Broker License #406902

	\$113,296 ED ACTUAL E Fixed Expense \$1,666 per Unit \$625 per Unit	Number of Units Avg Unit Size Net Rentable Area Land Area (Acres) Units per Acre thru Mar '25 Annualized EXPENSES	5.69% 10 Years \$250 Pre-Payment Penalty 1%+app+legal atterest Rates Vary Daily 8 1181 9,448 0.84 9.569	\$13,327 \$5,000	Est Mkt Rent (Mar-25) 3 Mo Avg Physical Occ (Apr-25) Est Ins per Unit per Yr Propert 2024 Tax Assessment 2024 Taxable Value Est 2024 Tax Rate Est 2024 Taxes PRO-FORM \$132,513 **IODIFIED ACTUAL** Fixed Exper \$1,666 per Unit \$625 per Unit	. EXPENSES	
,970 759) 899) 759) 760 200 ,513 ,513 ED ACTUAL E	\$11,498 / Mo 2% 5% 2% \$720 / Unit / Yr \$150 / Unit / Yr \$11,043 / Mo EXPENSES - Jan to \$113,296 ED ACTUAL E Fixed Expense \$1,666 per Unit \$625 per Unit Utilities	Number of Units Avg Unit Size Net Rentable Area Land Area (Acres) Units per Acre thru Mar '25 Annualized EXPENSES Per Owner Per Owner \$18,327	1%+app+legal nterest Rates Vary Daily 8 1181 9,448 0.84	\$13,327	PRO-FORM \$132,513 MODIFIED ACTUAL Fixed Exper \$1,666 per Unit	\$13,328 IA EXPENSES Ses 2024 Tax Rate & Future Assessment Estimated \$18,327	
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	\$625 per Unit Utilities	Per Owner \$18,327				Estimated \$18,327	
	Utilities	\$18,327	_	Ψ3,333	φο <u>τ</u> ο μοι σι	\$18,327	
		\$2,291 per Offic	_				
					Utilities	· •	
,127	\$141 per Unit			\$1,127	\$141 per Unit		
,448	\$431 per Unit			\$3,448	\$431 per Unit		
		\$4,575				\$4,575	
		\$572 per Unit				\$572 per Unit	
	Other Expense	es			Other Exper	nses	
372	\$47 per Unit			\$2,000	\$250 per Unit		
,042 80	\$255 per Unit \$ per Unit			\$4,000 \$0	\$500 per Unit \$ per Unit		
60 60	\$ per Unit			\$0 \$0	\$ per Unit		
,993	6.79%	\$1,124 per Unit		\$8,993	6.79%	\$1,124 per Unit	
		\$11,407 \$1,426 per Unit				\$14,993 \$1,874 per Unit	
		\$34,309	\$4,289 per Unit			\$37,895	\$4,737 per Ur
		\$2,400	 \$300 per Unit			\$2,400	\$300 per Unit
		\$36,709	\$4,589 per Unit			\$40,295	\$5,037 per Ur
		ivial Ket				iviai ket	
				\$36,709 \$4,589 per Unit \$76,587	\$36,709 \$4,589 per Unit \$76,587	\$36,709 \$4,589 per Unit \$76,587	\$36,709 \$4,589 per Unit \$40,295 \$76,587 \$92,218

NOTES: ACTUALS: Income and Expenses are based on owner's Jan thru Mar 2025 operating statement annualized. PRO FORMA: Income is Pro Forma as Noted. Taxes were calculated using 2024 Tax Rate & Future Assessment. Insurance is estimated. Management Fees calculated as 6.8% of Gross Income, Other expenses are Estimated for the Pro Forma.

DISCLAIMER: The information contained herein has been obtained from sources that we deem reliable. We have not verified it and make no guaranty, warranty or representation about it. It is your resonsibility to independently confirm its accuracy and completeness. We have not determined whether the property complies with deed restrictions or any city licensing or ordinances including life safety compliance or if the property lies within a flood plain. THE PROSPECTIVE BUYER SHOULD CAREFULLY VERIFY EACH ITEM OF INCOME OR EXPENSE AND PERFORMED ANY INSPECTIONS TO VERIFY POSSIBLE CONTAMINATION BY ASBESTOS, LEAD PAINT, MOLD OR ANY OTHER HAZARDOUS SUBSTANCES. The owner reserves the right to withdraw this listing or change the price at anytime without notice during the marketing period.

4/28/2025 WestparkTH-Conroe

Jan 2025

Feb 2025

Mar 2025

*Estimated

\$

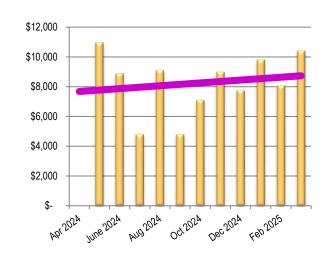
	PROPE	RTY INFORMATION			TAXING AUTHORITY - MONTGO	MERY COUNTY
Age:	2004	# of Stories:	2		Property ID: 33044	7
Rehabbed:	2024	Buildings:	4	Amortization	City of Conroe	\$0.427200
* Please verify the	e wiring!	Units/Acre	9.57	Туре	Montgomery County	\$0.379000
Elec Meter:	Indiv	Open Parking:	Yes	Assumable	Montgomery County Hospital	\$0.049700
A/C Type:	HVAC	Covered Parking:	Yes	Monthly Escrow	Lone Star College	\$0.107600
Water:	RUBS	Garage Parking:	Yes	Origination Date	Conroe ISD	\$0.949600
Gas:	N/A			Due Date		
EWG:	E	Construction Quality:	В	Interest Rate		
		Submarket:	Caprae TV	*5%, 5%, 4%, 4%, 3%, 2		
Wiring:	Copper?		- Conroe, TX			
Roof:	Pitched	Concessions:	0 " "	Prepayment Pentalty*	2024 Tax Rate/\$100	\$1.913100
Materials:	Brick/Siding		Currently there are	Transfer Fee	2024 Tax Assessment	\$750,000
Paving:	Concrete		no leasing		2024 Taxable Value	\$696,660
Resident pays for E(E	lec); W(Water);G(Gas)		concessions		HCAD Living Area	15,994
<u> </u>			COLLECTIO	DNS		
Total	\$ 90.7	59				

Total 90,759 11 Mo Avg \$ Apr 2024 8,251 May 2024 \$ 10,975 June 2024 \$ 8,900 July 2024 4,800 9 Mo Avg \$ 7,876 Aug 2024 9,100 Sept 2024 4,800 Oct 2024 7,100 6 Mo Avg \$ 8,697 Nov 2024 9,000 Dec 2024 7,760 \$

9,819

8,085

10,420



FINANCIAL HIGHLIGHTS

3 Mo Avg \$

9,441

January and February Rental Drop: The decrease in rent is due to the renovation of units #7 and #8. The property remains 100% occupied as of 4/21/25, and all tenants are current!

Westpark Townhomes Conroe

The Westpark Townhomes are located at 100 Westpark Dr. in the heart of Conroe, Texas. The property consist of 4 buildings with 2 townhomes in each building. Each townhome is a 2 bedroom, 1.5 bathroom home with amenities such as an in-unit washer and dryer, 2 car garage with storage space, a private backyard and patio. Other amenities include air conditioning and heating, cable ready, dishwasher, disposal, microwave, eat-in kitchen, high speed internet access, refrigerator, den, and tub/shower. The property is also pet friendly.

The property is in excellent condition with new roofs and no deferred maintenance. All the remaining units are in great shape and will need light renovations when tenants move out. Each unit would need approximately \$2k a door, otherwise there is no other Capex needed.

Renovations Include:

New granite countertops in the kitchen

Updated bathroom wall tile

Two-inch blinds

Stainless steel appliances

New hardwood plank flooring and carpet

Property-Wide Improvements:

Installation of a few new electric water heaters

Repair/replacement of garage doors

New roofs installed

Conroe is less than 45 minutes from downtown Houston. The property benefits from its location adjacent to Conroe High School, which is in Conroe ISD. Conroe ID is a major employer in the area and ranked 2nd in Texas for academic and financial performance.



8 units



2004 year built



2024 rehabbed



100% occupancy



Westpark Townhomes I 100 Westpark Dr. I Conroe, TX 77304									
Unit	Туре	No. Units	Sq Ft	Total SqFt	Rent	Total Rent	+EWG	Rent/SF	
Townhome	2 Bed/1.5 Bath	1	1,181	1,181	\$1,400	\$1,400	EW	\$1.19	
Townhome	2 Bed/1.5 Bath	1	1,181	1,181	\$1,400	\$1,400	EW	\$1.19	
Townhome	2 Bed/1.5 Bath	1	1,181	1,181	\$1,400	\$1,400	EW	\$1.19	
Townhome	2 Bed/1.5 Bath	1	1,181	1,181	\$1,200	\$1,200	EW	\$1.02	
Townhome	2 Bed/1.5 Bath	1	1,181	1,181	\$1,350	\$1,350	EW	\$1.14	
Townhome	2 Bed/1.5 Bath	1	1,181	1,181	\$1,300	\$1,300	EW	\$1.10	
Townhome	2 Bed/1.5 Bath	1	1,181	1,181	\$1,400	\$1,400	EW	\$1.19	
Townhome	2 Bed/1.5 Bath	1	1,181	1,181	\$1,500	\$1,500	EW	\$1.27	

Owner's Rent Roll 4/21/25	8	1,181	9,448	\$1,369	\$10,950	EW	\$1.16
TOTALS AND AVERAGES	Total Units	Average Sq. Ft.	Total Sq. Feet	Average Rent/Unit	Total Rent	EW	Average Rent/ SF

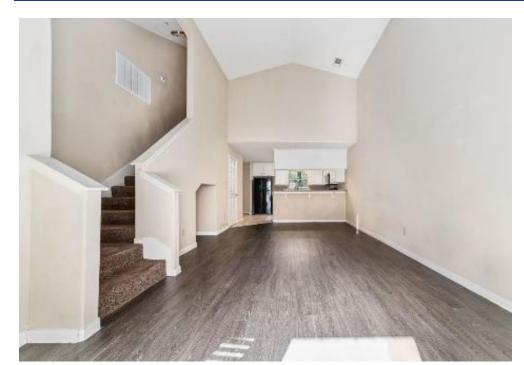






Property AMENITIES

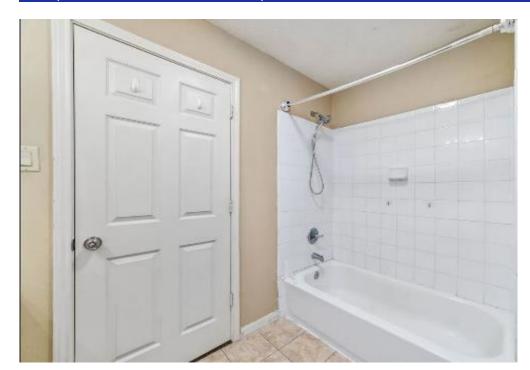
- ✓ Air Conditioning
- ✓ Cable Ready
- ✓ Dishwasher
- ✓ Disposal
- ✓ Microwave
- ✓ Heating
- ✓ Eat-in Kitchen
- ✓ High Speed Internet Access
- ✓ Refrigerator
- √ Washer/Dryer Connections
- ✓ Tub/Shower
- ✓ Den
- √ Family Room
- ✓ Patio
- ✓ Window Coverings
- √ 2 Car Garage

















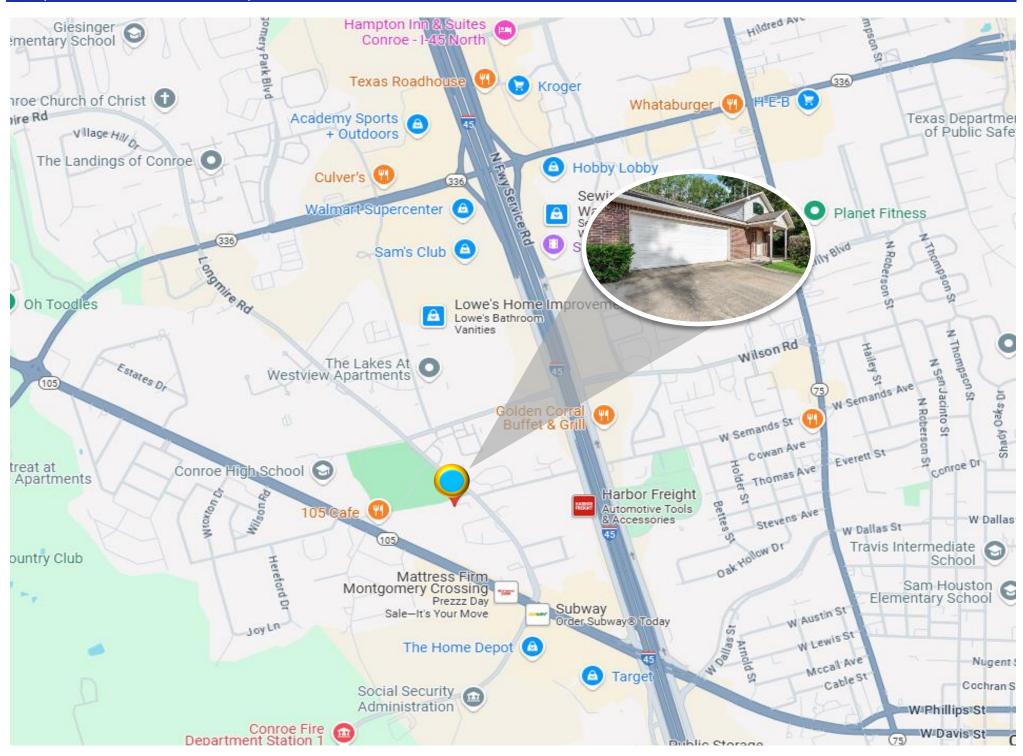
LOCATION OVERVIEW

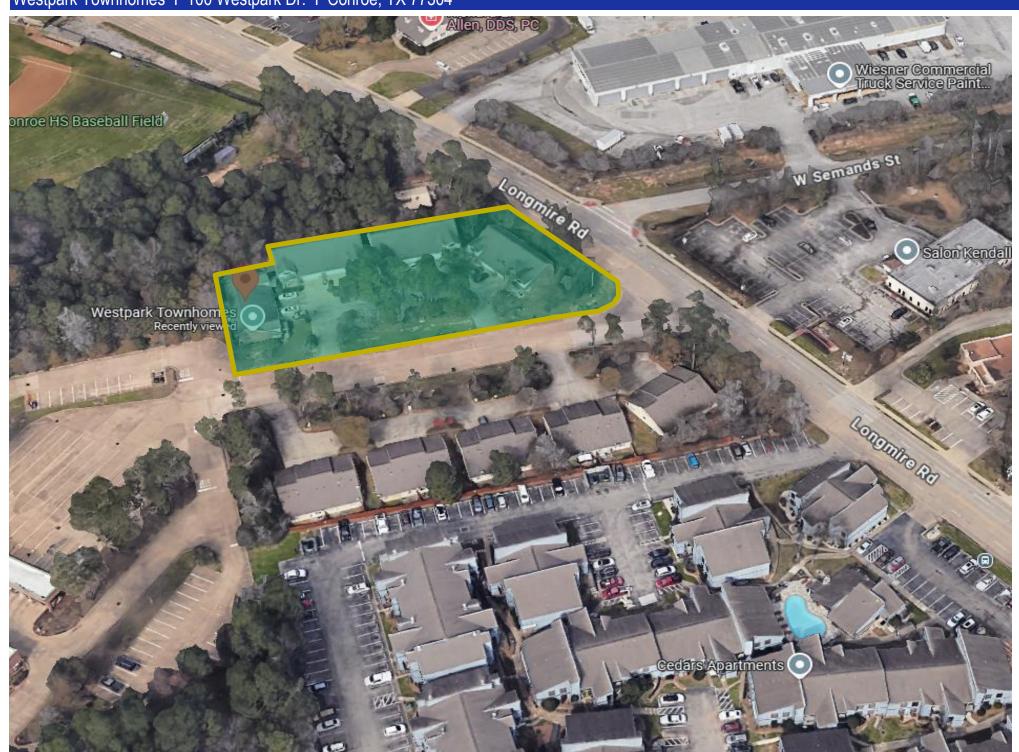
Conroe is located in Montgomery County just north of Houston. Since Interstate 45 travels through Conroe and leads into Houston's business district, residents prefer living in this suburban neighborhood and commuting to work.

The cost of living in Conroe is lower than Houston. The city is attractive to many renters because of the reasonable commute times, and it's only a seven-mile drive to Lake Conroe, a popular outdoor recreational area.

There's a lot going on in the city. Locals enjoy exploring the Sam Houston National Forest, which covers 163,000 acres of land and is the perfect place for camping or a scenic hike. After a lovely dinner at Red Brick Tavern, locals look forward to a musical at the Crighton Theatre on North Main Street. The Heritage Museum of Montgomery County is a great place to go and learn about the city's evolution through the decades – and it is right next to Candy Cane Park.

















Lakes at Westview

Ariza Westview

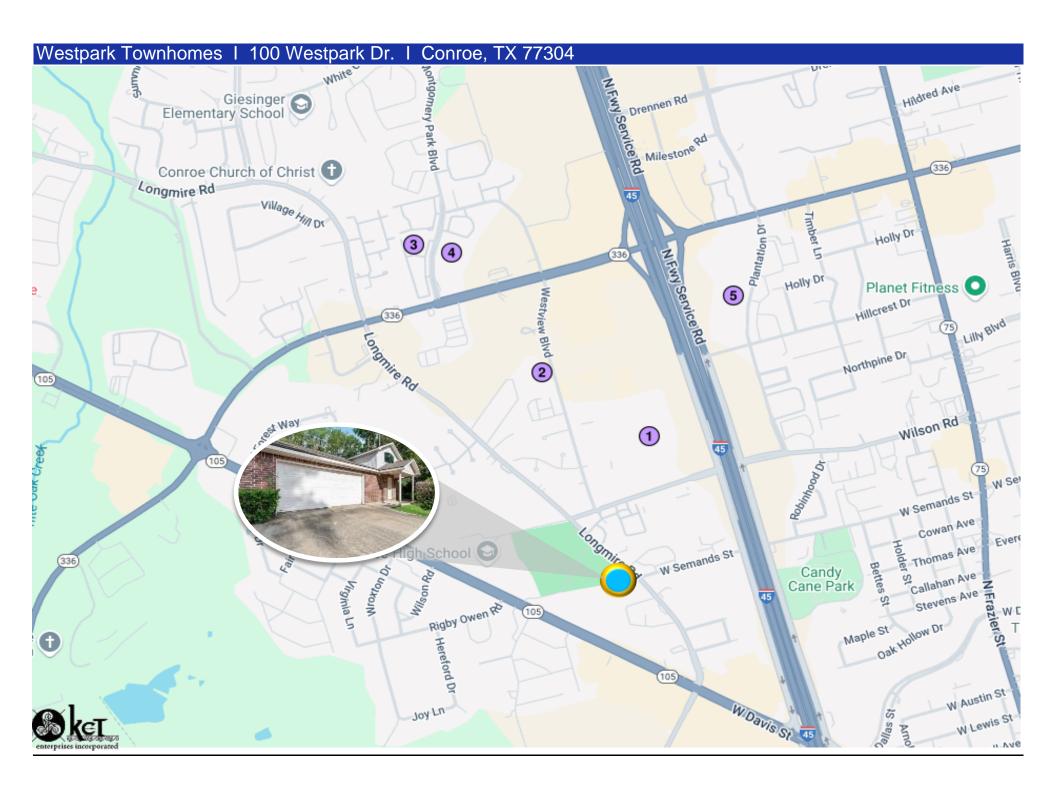
Abbey at Montgomery Park

Forest Creek

Autumnwood

Property Name	Yr Blt	Rehabbed	Осс	#Units	Avg SF	Avg Rent	EWG	P/SF
1 Lakes at Westview 1900 Westview Blvd	2005	N/A	96%	356	876	\$1,225	EW	1.398
2 Ariza Westview 1945 Westview Blvd	2024	N/A	75%	240	897	\$1,397	EW	1.557
3 Abbey at Montgomery Park 2201 Montgomery Park	1984	2022	88%	162	823	\$1,146	EWG	1.392
Forest Creek 2200 Montgomery Park	1984	N/A	89%	176	711	\$1,025	EWG	1.441
5 Autumnwood 2021 Plantation	1984	2015	96%	152	768	\$1,105	EW	1.439
Resident Pays E(Electric), W(Water), G(Gas); ABP (All Bills Paid)								
Totals/Averages Comps	1996		89%	217	815	\$1,178		\$1.445
Westpark TH 100 Westpark Dr.	2004	2024	100%	8	1,181	\$1,369	EW	\$1.159

Submarket:	Conroe	Houston						
Occupancy:	81%	89%	-	occupancy		■ avg ren	t ■ avg sf	
# of Operating Units:	14,411	772,717	Cubmankat	040/			<u> </u>	217
# of Operating Apartments:	200	3,257	Submarket	81%			\$941	217
Average Size (sqft):	941	895	-				7541	
Average Rental Rate (\$/sqft):	\$1.293	\$1.420	1218 Jackson	100%				\$1,369
Average Rent: (\$/mo)	\$1,217	\$1,273	-					1181
® keT			0	% 50% 100% 150%				
sinterprises incorporated					0	500	1000	1500

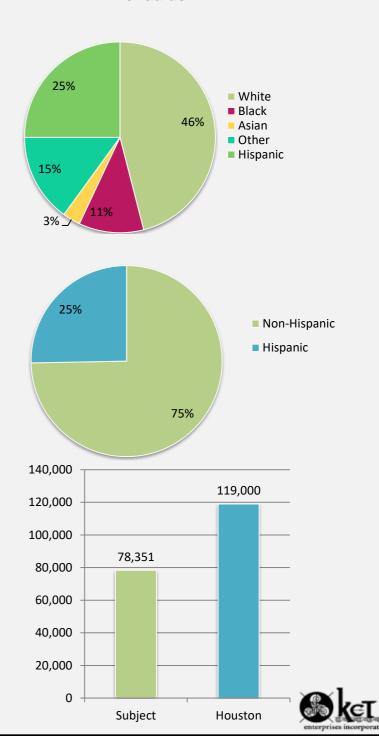


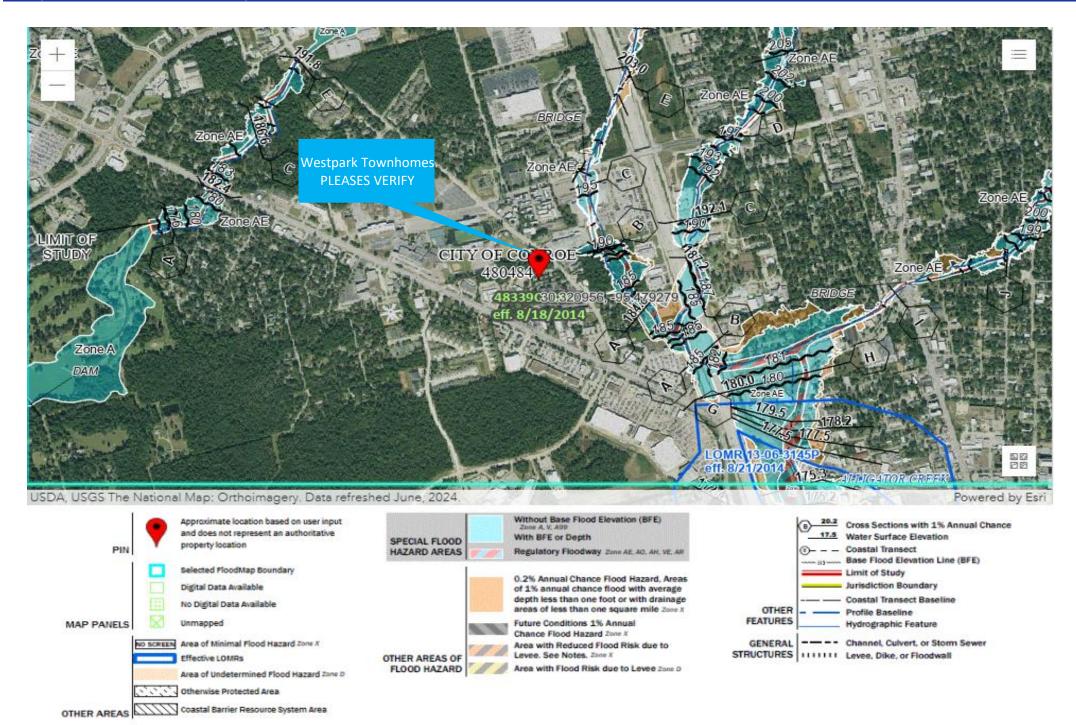
Westpark Townhomes 100 Westpark Dr. Conroe, TX 77304	1 Mile	2 Miles	3 Miles
Population			
2024 Estimated Population	7,402	34,571	57,007
2029 Projected Population	8,638	40,387	67,813
2020 Census Population	5,835	31,431	53,027
2010 Census Population	5,320	26,368	42,675
Projected Annual Growth 2024 to 2029	3.3%	3.4%	3.8%
Historical Annual Growth 2010 to 2024	2.8%	2.2%	2.4%
2024 Median Age	32.8	31.7	32.0
Households			
2024 Estimated Households	3,636	13,076	21,085
2029 Projected Households	4,344	15,778	25,814
2020 Census Households	2,926	11,667	18,899
2010 Census Households	2,536	9,313	14,711
Projected Annual Growth 2024 to 2029	3.9%	4.1%	4.5%
Historical Annual Growth 2010 to 2024	3.1%	2.9%	3.1%
Race and Ethnicity			
2024 Estimated White	61.9%	53.9%	53.6%
2024 Estimated Black or African American	14.2%	14.4%	14.3%
2024 Estimated Asian or Pacific Islander	3.4%	3.0%	3.0%
2024 Estimated American Indian or Native Alaskan	1.0%	1.1%	1.2%
2024 Estimated Other Races	19.6%	27.7%	27.9%
2024 Estimated Hispanic	25.3%	35.5%	35.8%
Income			
2024 Estimated Average Household Income	\$78,351	\$83,235	\$88,989
2024 Estimated Median Household Income	\$50,405	\$59,800	\$65,751
2024 Estimated Per Capita Income	\$38,570	\$31,526	\$32,981
Education (Age 25+)			
2024 Estimated Elementary (Grade Level 0 to 8)	6.6%	8.4%	7.7%
2024 Estimated Some High School (Grade Level 9 to 11)	10.7%	9.6%	9.0%
2024 Estimated High School Graduate	25.5%	27.3%	26.5%
2024 Estimated Some College	20.2%	19.5%	19.4%
2024 Estimated Associates Degree Only	9.1%	8.1%	8.2%
2024 Estimated Bachelors Degree Only	18.6%	17.6%	18.4%
2024 Estimated Graduate Degree	9.2%	9.4%	10.8%
Business			
2024 Estimated Total Businesses	732	2,208	2,976
2024 Estimated Total Employees	5,600		
2024 Estimated Employee Population per Business	7.7		9.0
2024 Estimated Residential Population per Business	10.1	15.7	19.2

DEMOGRAPHIC SUMMARY PROFILE

2000-2010 Census, 2024 Estimates with 2029 Projections Calculated using Weighted Block Centroid from Block Groups

1 mile radius









Information About Brokerage Services

2-10-2025

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- . A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- · Answer the client's questions and present any offer to or counter-offer from the client; and
- · Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. An owner's agent fees are not set by law and are fully negotiable.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. A buyer/tenant's agent fees are not set by law and are fully negotiable.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- · Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- . The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- . Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
TOM WILKINSON	0173897	twilk4@ketent.com	713-355-4646
Designated Broker of Firm	License No.	Email	Phone
N/A	N/A	N/A	N/A
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
N/A	N/A	N/A	N/A
Sales Agent/Associate's Name	License No.	Email	Phone
Buyer/Ten	ant/Seller/Landlord	Initials Date	- 10



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