



# COLUMBIA LAKES

single family residences

# THE OFFERING

Columbia Lakes, 180 Freeman Blvd., West Columbia, TX 77486

## OVERVIEW

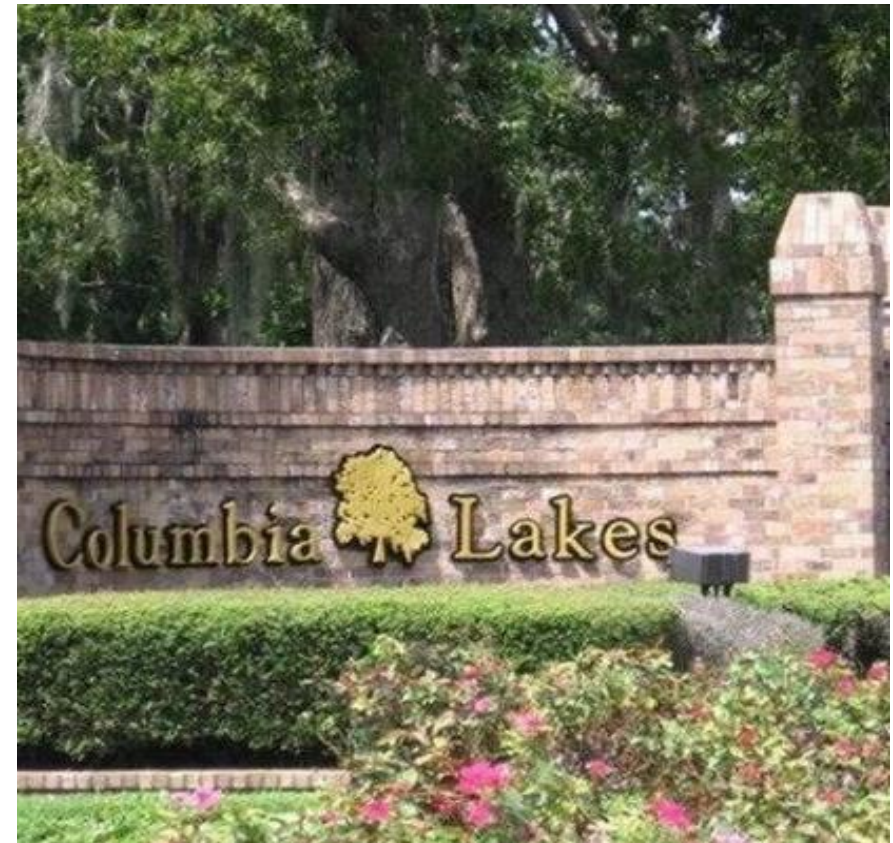
|                   |                  |
|-------------------|------------------|
| Units:            | <b>38</b>        |
| Avg Rent:         | <b>\$1,478</b>   |
| Avg Size:         | <b>1765</b>      |
| Date Built:       | <b>1976</b>      |
| Date Rehabbed:    | <b>2014-2022</b> |
| Rentable Sq. Ft.: | <b>62,052</b>    |
| Acreage:          | <b>10.91</b>     |
| Occupancy:        | <b>8%</b>        |
| Class:            | <b>C</b>         |

## PRICING

|                |                    |
|----------------|--------------------|
| Terms:         | <b>All Cash</b>    |
| Asking Price   | <b>\$2,622,000</b> |
| Price Per Unit | <b>\$69,000</b>    |
| Stabilized NOI | <b>\$316,118</b>   |

## INVESTMENT HIGHLIGHTS

- ◆ Off Market Opportunity
  - ◆ All Cash or Owner Financed Basis
- ◆ Located in West Columbia, Texas, near Lake Jackson
  - ◆ About 1 Hour South of Houston Via Hwy 59 or 288
  - ◆ There is a New Solar Farm Nearby
- ◆ Excellent Value-Add Opportunity - Beautiful Location
  - ◆ 38 rental cottages (104 rooms)
- ◆ Highly motivated seller with super easy owner financing!
- ◆ Reportedly the starting price for homes in the area is \$200,000



FOR INFORMATION ABOUT THIS PROPERTY PLEASE CONTACT

### TOM WILKINSON

Broker/Vice President  
twilk4@ketent.com  
713-355-4646 ext 102



### KET ENTERPRISES INCORPORATED

1770 St. James Place | Suite 382 | Houston, TX 77056  
www.ketent.com  
Broker License #406902



| Financial Information |             |  | Proposed Loan Parameters |              | Operating Information     |             |
|-----------------------|-------------|--|--------------------------|--------------|---------------------------|-------------|
| Asking Price          | \$2,622,000 |  | New Loan @ 75% of Asking | \$2,097,600  | Est Mkt Rent (Jun-26)     | \$56,170    |
| Price Per Unit        | \$69,000    |  | Amortization (months)    | i.o.         | 3 Mo Avg                  | \$29,204    |
| Price Per Sq. Ft.     | \$42.25     |  | Debt Service             | \$83,904     | Physical Occ (Sep-26)     | 8%          |
| Stabilized NOI        | \$316,118   |  | Monthly P & I            | \$6,992      | Est Ins per Unit per Yr   | \$1,300     |
|                       |             |  | Interest Rate            | 5.00%        | Property Tax Information  |             |
|                       |             |  | Date Due                 | 4 Years      | Tax Rate (2026)           | 1.764901    |
|                       |             |  | Est Res for Repl/Unit/Yr | \$250        | 2026 Tax Assessment       | \$1,740,000 |
|                       |             |  | Yield Maintenance        | no           | Est 2026 Taxes            | \$30,709    |
|                       |             |  | Transfer Fee             | 1%+app+legal | Est Future Tax Assessment | \$1,740,000 |
|                       |             |  |                          |              | Est Future Taxes          | \$30,709    |

2 yrs at 5% i.o. and 2 yrs at 8% i.o.

|                                                             |          |                   |                   |        |                                                                       |
|-------------------------------------------------------------|----------|-------------------|-------------------|--------|-----------------------------------------------------------------------|
| Current Street Rent with a 5% Increase                      | 707,742  | \$58,979 / Mo     |                   |        |                                                                       |
| Estimated Gross Scheduled Income                            | 707,742  | \$58,979 / Mo     | Number of Units   | 38     |                                                                       |
| Estimated Loss to Lease (2% of Total Street Rent)           | (14,155) | 2%                | Avg Unit Size     | 1765   |                                                                       |
| Estimated Vacancy (9% of Total Street Rent)                 | (63,697) | 9%                |                   |        |                                                                       |
| Est Concessions and Rental Losses (2% of Total Street Rent) | (14,155) | 2%                | Net Rentable Area | 62,052 | \$16,331.73 in credit card fees have been removed from Expenses below |
| Estimated Utilities Income                                  | 9,500    | \$250 / Unit / Yr | Land Area (Acres) | 10.91  |                                                                       |
| Estimated Other Income                                      | 6,650    | \$175 / Unit / Yr | Units per Acre    | 3.485  |                                                                       |
| Estimated Total Rental Income                               | 631,886  |                   |                   |        |                                                                       |
| ESTIMATED TOTAL PRO-FORMA INCOME                            | 631,886  | \$52,657 / Mo     |                   |        |                                                                       |

|                                              | MODIFIED ACTUALS - 2024 YTD Expenses |                  |                   | PRO-FORMA      |                  |                                   |
|----------------------------------------------|--------------------------------------|------------------|-------------------|----------------|------------------|-----------------------------------|
| 3 Mo Avg Income Annualized                   | \$350,448                            |                  |                   | \$631,886      |                  |                                   |
| EXPENSE                                      | FIXED EXPENSES                       |                  |                   | FIXED EXPENSES |                  |                                   |
| Fixed Expenses                               | Fixed Expenses                       |                  |                   | Fixed Expenses |                  |                                   |
| Taxes                                        | \$108,865                            | \$2,865 per Unit |                   | \$30,709       | \$808 per Unit   | 2026 Tax Rate & Future Assessment |
| Insurance                                    | \$129,645                            | \$3,412 per Unit |                   | \$49,400       | \$1,300 per Unit | Estimated                         |
| Total Fixed Expense                          |                                      | \$238,510        |                   |                | \$80,109         |                                   |
|                                              |                                      | \$6,277 per Unit |                   |                | \$2,108 per Unit |                                   |
| Utilities                                    | Utilities                            |                  |                   | Utilities      |                  |                                   |
| Utilities                                    | \$121,849                            | \$3,207 per Unit |                   | \$121,849      | \$3,207 per Unit |                                   |
| Telephone/Internet/Cable/Alarm               | \$4,864                              | \$128 per Unit   |                   | \$4,864        | \$128 per Unit   |                                   |
| Gas                                          |                                      | \$ per Unit      |                   | \$0            | \$ per Unit      |                                   |
| Utility Billing                              |                                      | \$ per Unit      |                   | \$0            | \$ per Unit      |                                   |
| Telephone/Internet/Cable/Alarm               |                                      | \$ per Unit      |                   | \$0            | \$ per Unit      |                                   |
| Trash                                        |                                      | \$ per Unit      |                   | \$0            | \$ per Unit      |                                   |
| Miss(Corridor Scent Machines/Elevator/Alarm) |                                      | \$ per Unit      |                   | \$0            | \$ per Unit      |                                   |
| Total Utilities                              |                                      | \$126,713        |                   |                | \$126,713        |                                   |
|                                              |                                      | \$3,335 per Unit |                   |                | \$3,335 per Unit |                                   |
| Other Expenses                               | Other Expenses                       |                  |                   | Other Expenses |                  |                                   |
| General & Admin & Marketing                  | \$6,983                              | \$184 per Unit   |                   | \$19,000       | \$500 per Unit   |                                   |
| Repairs & Maintenance                        | \$168,451                            | \$4,433 per Unit |                   | \$9,880        | \$260 per Unit   |                                   |
| Labor Costs                                  | \$160,638                            | \$4,227 per Unit |                   | \$41,800       | \$1,100 per Unit |                                   |
| Contract Services                            | \$1,460                              | \$38 per Unit    |                   | \$4,750        | \$125 per Unit   |                                   |
| Management Fees                              | \$0                                  | 0.00%            | \$ per Unit       | \$22,116       | 3.50%            | \$582 per Unit                    |
| Total Other Expense                          |                                      | \$337,533        |                   |                | \$97,546         |                                   |
|                                              |                                      | \$8,882 per Unit |                   |                | \$2,567 per Unit |                                   |
| Total Operating Expense                      |                                      | \$702,756        | \$18,494 per Unit |                | \$304,368        | \$2,567 per Unit                  |
| Reserve for Replacement                      |                                      | \$11,400         | \$300 per Unit    |                | \$11,400         | \$300 per Unit                    |
| Total Expense                                |                                      | \$714,156        | \$18,794 per Unit |                | \$315,768        | \$8,310 per Unit                  |
| Net Operating Income (Actual Underwriting)   |                                      | -\$363,708       |                   |                | \$316,118        |                                   |
| Asking Price                                 |                                      | \$2,622,000      |                   |                | \$2,622,000      |                                   |
| Cap Rate                                     |                                      | -13.87%          |                   |                | 12.06%           |                                   |
| Proposed Debt                                |                                      | 2,097,600        |                   |                | 2,097,600        |                                   |
| Equity                                       |                                      | 524,400          |                   |                | 524,400          |                                   |
| Estimated Debt Service                       |                                      | 83,904           |                   |                | 83,904           |                                   |
| Cash Flow                                    |                                      | (447,612)        |                   |                | 232,214          |                                   |
| Cash on Cash                                 |                                      | -85.36%          |                   |                | 44.28%           |                                   |

NOTES: ACTUALS: Income and Expenses calculated using owner's 12/24 YTD operating statement and Jan-Jun 2026 Collections. PRO FORMA: Income is Pro Forma as Noted. Taxes were calculated using 2026 Tax Rate & Future Assessment. Insurance is estimated. Management Fees calculated as 3.5% of Gross Income, Other expenses are Estimated for the Pro Forma.

DISCLAIMER: The information contained herein has been obtained from sources that we deem reliable. We have no reason to doubt the accuracy of the information, but we have not verified it and make no guaranty, warranty or representation about it. It is your responsibility to independently confirm its accuracy and completeness. We have not determined whether the property complies with deed restrictions or any city licensing or ordinances including life safety compliance or if the property lies within a flood plain. THE PROSPECTIVE BUYER SHOULD CAREFULLY VERIFY EACH ITEM OF INCOME OR EXPENSE AND PERFORM OR HAVE PERFORMED ANY INSPECTIONS TO VERIFY POSSIBLE CONTAMINATION BY ASBESTOS, LEAD PAINT, MOLD OR ANY OTHER HAZARDOUS SUBSTANCES. The owner reserves the right to withdraw this listing or change the price at anytime without notice during the marketing period.

# COLUMBIA LAKES

**Columbia Lakes** is currently a full service resort, conference center and country club located in West Columbia, Texas. Nestled within 2,000 wooded acres in the heart of south Texas, Columbia Lakes Resort and Conference Center is a year-round destination located less than one hour from Houston. The resort can accommodate small corporate meetings to Texas-size weddings, retreats and seminars, training and team-building. The full resort boasts a championship-caliber golf course, fitness center, swimming pool, and a 13,000 square foot meeting/banquet space nestled around lakes, lagoons and glorious trees laced with spanish moss. The cottages below are currently operated as an extended stay hotel. The plan is to convert this to single family rentals or sell as single family residences.

The asset being offered here consists of only of 38 cottages that could easily be converted into single family residences. There are 14 4 bedroom units and 24 2 bedroom units. Ideal for an SFR play. The owner has submetered each unit for electricity and to bill for water (each unit has its own water meter). Estimated landscaping expense is \$3300/mo, Electric is \$7000/mo, and water is paid by the residents. The entire tax account is a condominium project but there is no HOA or dues.

With interest rates rising, the typical home buyer will be priced out of the market. Seller will finance with 20% down, then 5% for 24 months, 8% for 24 months, then a balloon! Owner estimates \$900,000 rehab to replace roofs, update kitchens, and general maintenance. Or the Owner will consider a discounted sales price for cash with a 30% discount. With 50% down, the Owner may allow a new first lein and carry a second. No debt in place, per owner.

The owner has a tennis court, swimming pool, convention center, empty restaurant and two laundry facilities, all of which are available separately.



**38**  
units



**1976**  
year built



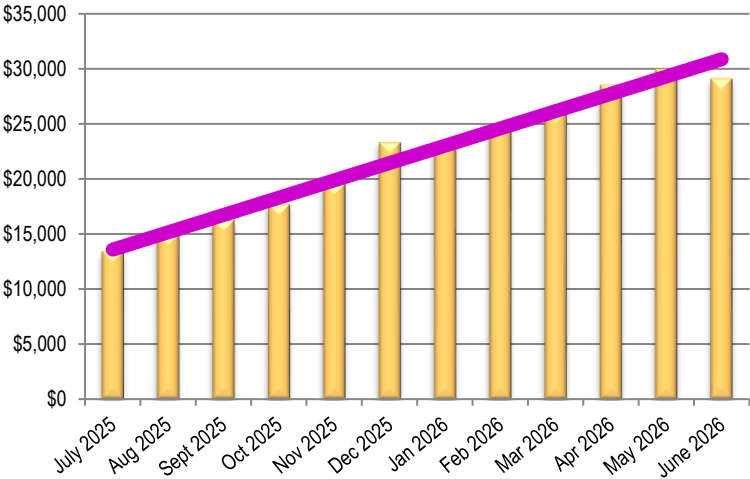
**8%**  
occupancy



| PROPERTY INFORMATION  |            |                       |                                                     | EXISTING MORTGAGE |  | TAXING AUTHORITY - Brazoria County |             |
|-----------------------|------------|-----------------------|-----------------------------------------------------|-------------------|--|------------------------------------|-------------|
| Age:                  | 1976       | # of Stories:         | 1                                                   | Mortgage Balance  |  | ACCT NO: 599976                    |             |
| Rehabbed:             | 2014-2022  | Buildings:            | 40                                                  | Amortization      |  | W Brazoria Co Drainage Dist #11    | \$0.014781  |
|                       |            | Units/Acre            | 3.48                                                | P & I             |  | Brazoria Co Emerg District #1      | \$0.049391  |
| Elec Meter:           | Indiv      | Open Parking:         | Yes                                                 | Type              |  | Brazoria Co Emerg District #2      | \$0.078971  |
| A/C Type:             | HVAC-Indiv | Covered Parking:      | No                                                  | Assumable         |  | Brazoria County                    | \$0.262548  |
| Water:                | RUBS       | Garage Parking:       | No                                                  | Monthly Escrow    |  | Varner Creek Utility District      | \$0.364000  |
| Gas:                  | N/A        |                       |                                                     | Origination Date  |  | Port Freeport                      | \$0.000000  |
|                       |            | Construction Quality: | C                                                   | Due Date          |  | Road & Bridge Fund                 | \$0.042210  |
| Plumbing:             | ?          | Submarket:            | W Columbia                                          | Interest Rate     |  | Columbia-Brazoria ISD              | \$0.953000  |
| Wiring:               | Copper?    |                       |                                                     |                   |  |                                    |             |
| Roof:                 | Pitched    | Concessions:          | Currently there are no reported leasing concessions | Yield Maintenance |  |                                    |             |
| Materials:            | Brick/Wood |                       |                                                     | Transfer Fee      |  | 2026 Tax Rate/\$100                | \$1.764901  |
| Paving:               | Concrete   |                       |                                                     |                   |  | 2026 Tax Assessment                | \$1,740,000 |
| *Please verify wiring |            |                       |                                                     |                   |  | Improvement Sq.Ft.                 | 62,052      |

COLLECTIONS

|           |           |           |          |
|-----------|-----------|-----------|----------|
| Total     | \$266,763 | 12 Mo Avg | \$22,230 |
| July 2025 | \$13,446  | 9 Mo Avg  | \$24,673 |
| Aug 2025  | \$14,989  |           |          |
| Sept 2025 | \$16,275  |           |          |
| Oct 2025  | \$17,702  |           |          |
| Nov 2025  | \$19,565  | 6 Mo Avg  | \$26,910 |
| Dec 2025  | \$23,327  |           |          |
| Jan 2026  | \$23,131  |           |          |
| Feb 2026  | \$24,672  |           |          |
| Mar 2026  | \$26,044  | 3 Mo Avg  | \$29,204 |
| Apr 2026  | \$28,525  |           |          |
| May 2026  | \$29,981  |           |          |
| June 2026 | \$29,106  |           |          |



Tour notes, on a tour 9/11/2026, the On Site Assistant Manager says the property did not flood over the past several years. Please verify. The property only advertises on bookings.com, yet it still gets clients. This is a value add property. The Assistant says it really needs to be refreshed but it has great potential.

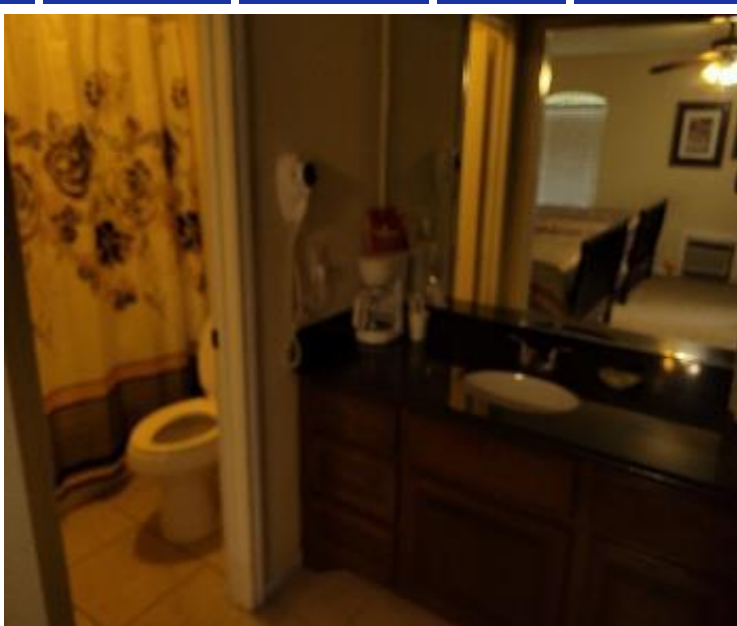
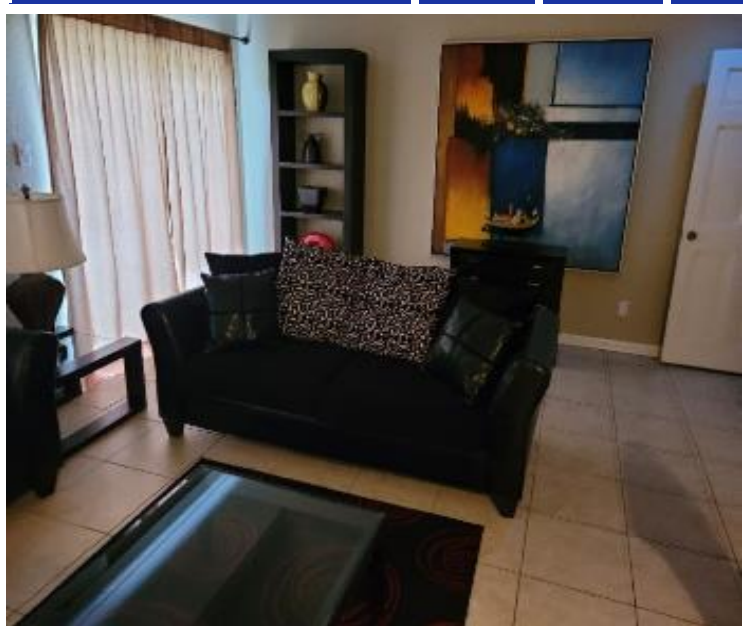


## UNIT MIX

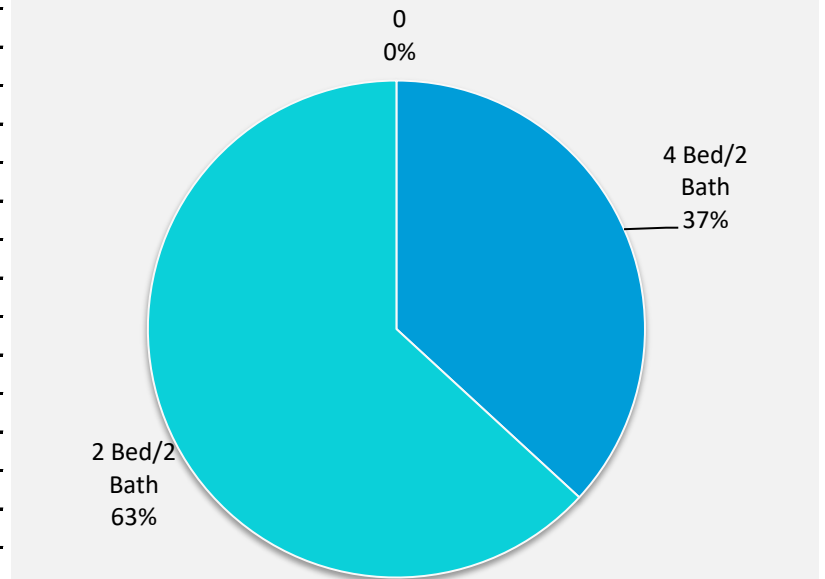
[illegible]

|               |    |       |        |         |          |     |        |
|---------------|----|-------|--------|---------|----------|-----|--------|
| Source: Owner | 38 | 1,765 | 62,052 | \$1,478 | \$56,170 | \$0 | \$0.91 |
|---------------|----|-------|--------|---------|----------|-----|--------|

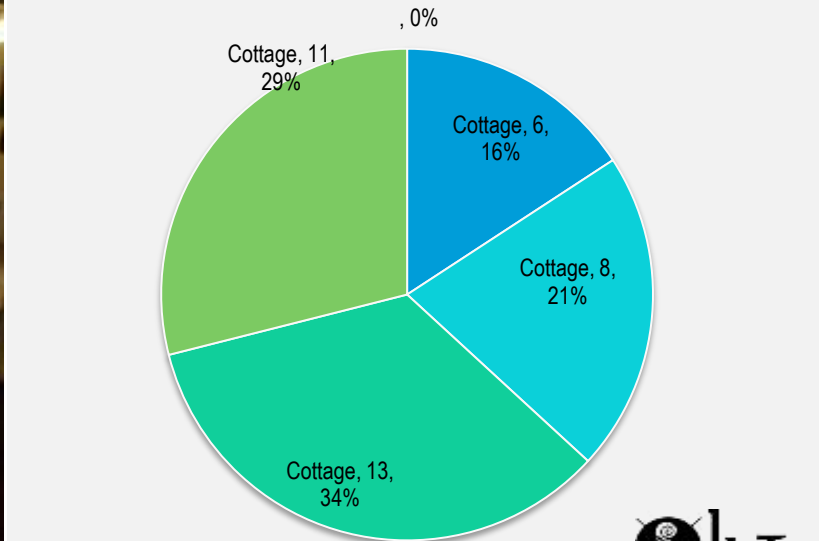
| TOTALS AND AVERAGES | Total Units | Average Sq. Ft. | Total Sq. Feet | Average Rent/Unit | Total Rent | +EWG | Average Rent/ SF |
|---------------------|-------------|-----------------|----------------|-------------------|------------|------|------------------|
|---------------------|-------------|-----------------|----------------|-------------------|------------|------|------------------|



## UNITS BY TYPE



## UNITS BY SIZE





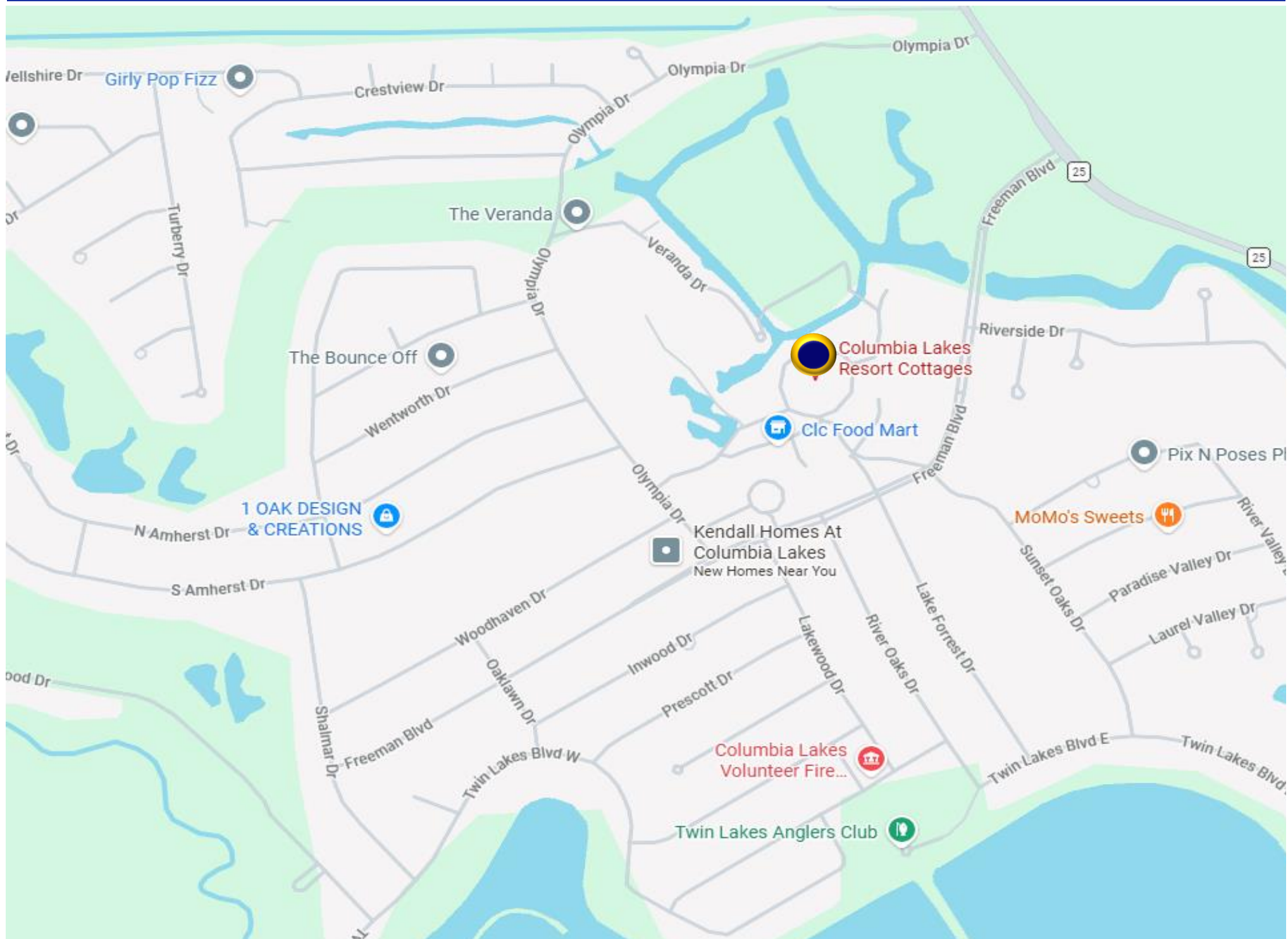
## FEATURES & AMENITIES

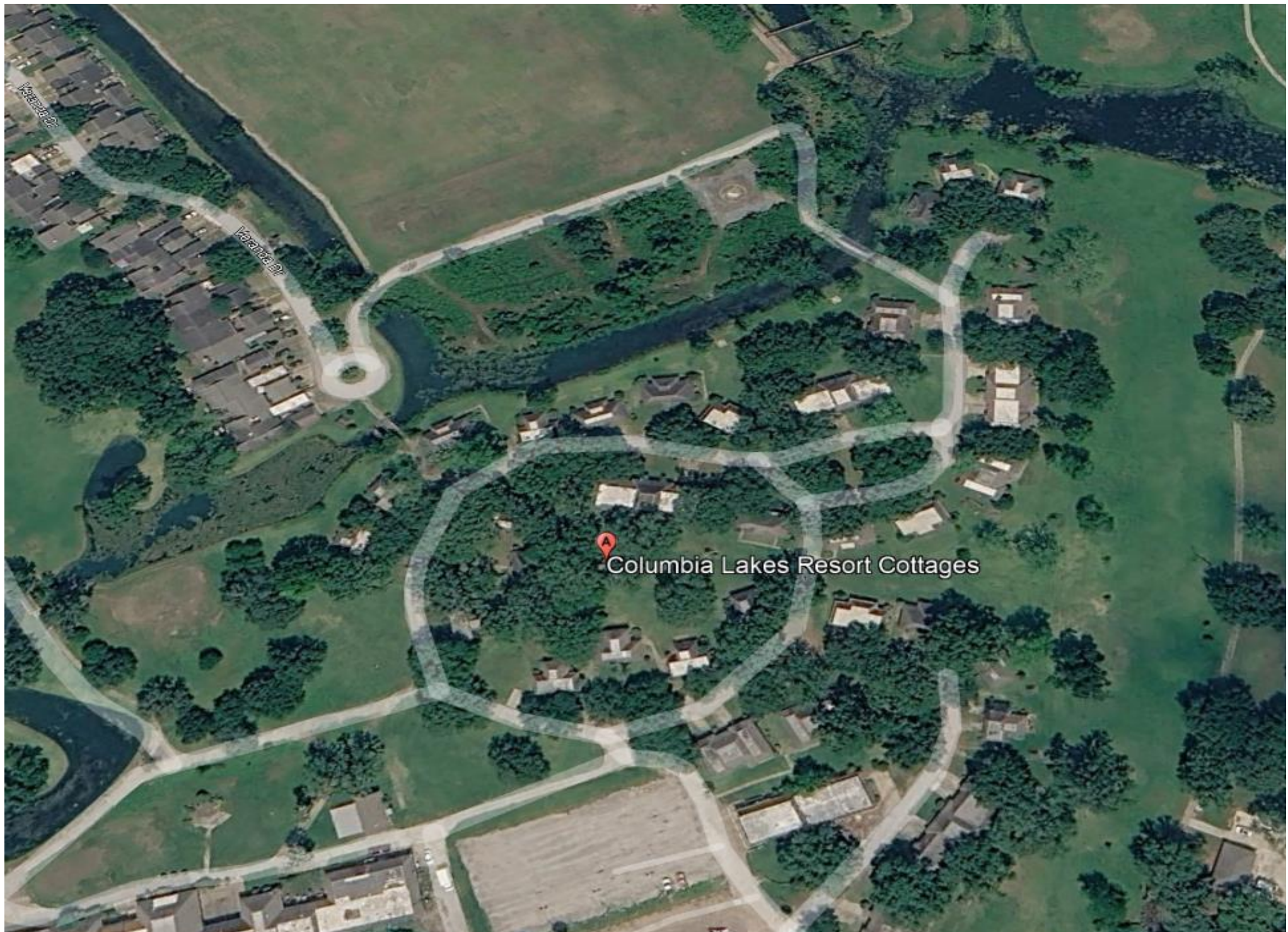
**For entire resort, not exclusively for the 38 units**

- Smoke Free
- Cable Ready
- Microwave
- Furnished Units
- Swimming Pool
- Fitness Center
- Walk in Closets
- Granite Countertops
- Refrigerator
- Oven/Stove
- Microwave
- Patios
- Golf Course Community
- Tennis Court
- Basketball Court
- Pickleball Court
- Fully Stocked Store within walking distance











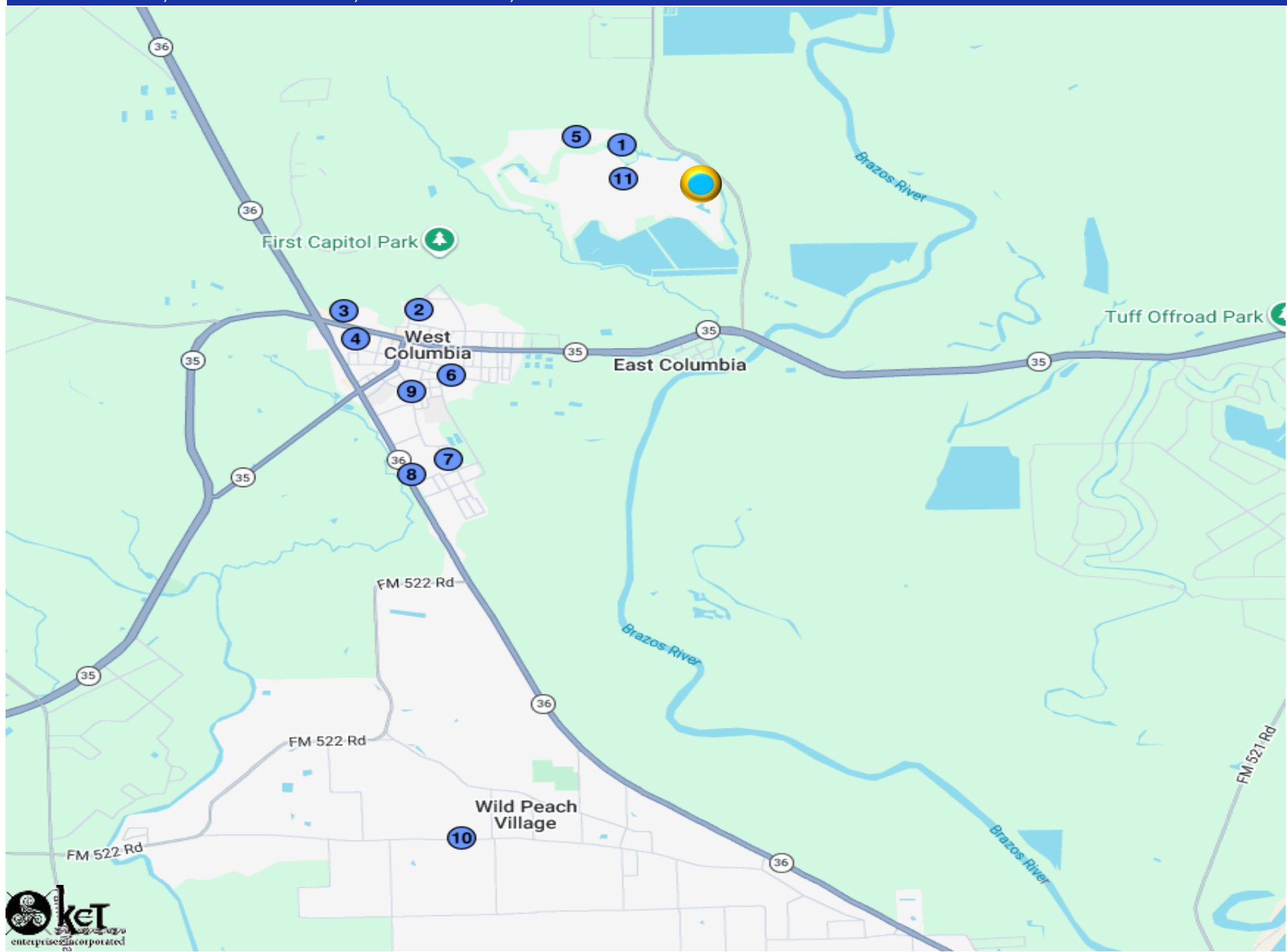
Only tax account 599976 is offered here



# COLUMBIA LAKES RESORT RENT COMPS



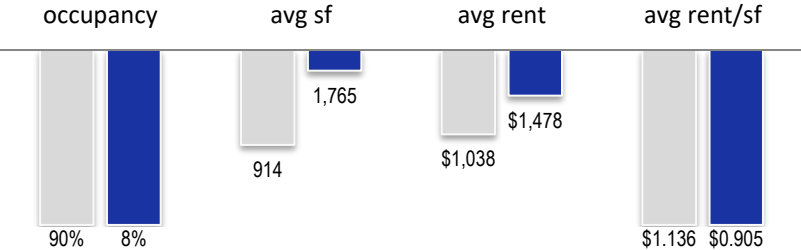
|                                                                                     | Address                  |               | Sq. Ft. | Bed/Bath     | Date Built | Rent  | Garage |
|-------------------------------------------------------------------------------------|--------------------------|---------------|---------|--------------|------------|-------|--------|
| 1                                                                                   | 1828 Veranda Dr.         | West Columbia | 2,066   | 4 Bed/3 Bath | 1975       | 1,900 | Yes    |
| 2                                                                                   | 107 Prewitt Lane         | West Columbia | 624     | 2 Bed/1 Bath | 1950       | 1,100 | No     |
| 3                                                                                   | 108 Draeger Dr.          | West Columbia | 1,249   | 3 Bed/2 Bath | 1979       | 2,000 | Yes    |
| 4                                                                                   | 130 Bennett Dr.          | West Columbia | 1,080   | 3 Bed/1 Bath | 1985       | 1,400 | Yes    |
| 5                                                                                   | 249 Crestview Dr.        | West Columbia | 1,815   | 4 Bed/2 Bath | 2020       | 2,400 | Yes    |
| 6                                                                                   | 512 Humble Dr.           | West Columbia | 900     | 2 Bed/1 Bath | 1948       | 1,250 | No     |
| 7                                                                                   | 115 Irwin Rd.            | West Columbia | 1,873   | 3 Bed/2 Bath | 1970       | 2,150 | Yes    |
| 8                                                                                   | 1501 S Columbia Dr.      | West Columbia | 1,568   | 2 Bed/2 Bath | 1938       | 900   | No     |
| 9                                                                                   | 101 Sweeney Ave          | West Columbia | 1,000   | 3 Bed/2 Bath | 1945       | 1,450 | No     |
| 10                                                                                  | 4874 County Rd 353       | Brazoria      | 2,024   | 4 Bed/2 Bath | 1978       | 2,100 | No     |
| Totals/Averages Comps                                                               |                          |               | 1,420   |              | 1969       | 1,665 |        |
|  | Columbia Lakes<br>Resort |               | 1,633   |              | 1976       |       | No     |



RENT COMPARABLES (2026 MRI Apartment Data)

|                                                                                  | Property Name                               | Yr Blt | Rehabbed  | Occ | #Units | Avg SF | Avg Rent | EWG | P/SF    |
|----------------------------------------------------------------------------------|---------------------------------------------|--------|-----------|-----|--------|--------|----------|-----|---------|
| 1                                                                                | Fairway Square<br>2301 Fairway Dr           | 1984   | N/A       | 92% | 120    | 672    | \$954    | EWG | 1.420   |
| 2                                                                                | Oaks At Mustang<br>2101 Mustang Rd          | 1975   | N/A       | 94% | 124    | 863    | \$1,105  | EW  | 1.280   |
| 3                                                                                | Steeplechase<br>2400 S Alvin Bypass         | 1970   | 2019      | 88% | 171    | 842    | \$1,010  | E   | 1.200   |
| 4                                                                                | French Quarters Residence<br>2550 S Loop 35 | 1961   | 2022      | 92% | 40     | 800    | \$1,096  | EW  | 1.370   |
| 5                                                                                | Highland Square<br>2401 S Johnson           | 1970   | 2018      | 94% | 104    | 761    | \$1,024  | EW  | 1.345   |
| *Resident Pays E(Electric), W(Water), G(Gas)                                     |                                             |        |           |     |        |        |          |     |         |
| Totals/Averages Comps                                                            |                                             | 1972   |           | 92% | 112    | 788    | \$1,042  |     | \$1.323 |
|  | Columbia Lakes<br>180 Freeman Blvd          | 1976   | 2014-2022 | 8%  | 38     | 1,765  | \$1,478  | ABP | \$0.905 |

| Submarket:                     | Alvin/Angleton | Houston | Alvin/Angleton Columbia Lakes |  |  |  |
|--------------------------------|----------------|---------|-------------------------------|--|--|--|
| Occupancy:                     | 90%            | 90%     | occupancy                     |  |  |  |
| # of Operating Units:          | 13,349         | 789,225 | avg sf                        |  |  |  |
| # of Operating Apartments:     | 80             | 3,324   | avg rent                      |  |  |  |
| Average Size (sqft):           | 914            | 896     | avg rent/sf                   |  |  |  |
| Average Rental Rate (\$/sqft): | \$1.140        | \$1.400 |                               |  |  |  |
| Average Rent: (\$/mo)          | \$1,038        | \$1,258 |                               |  |  |  |



Fairway Square



Oaks At Mustang



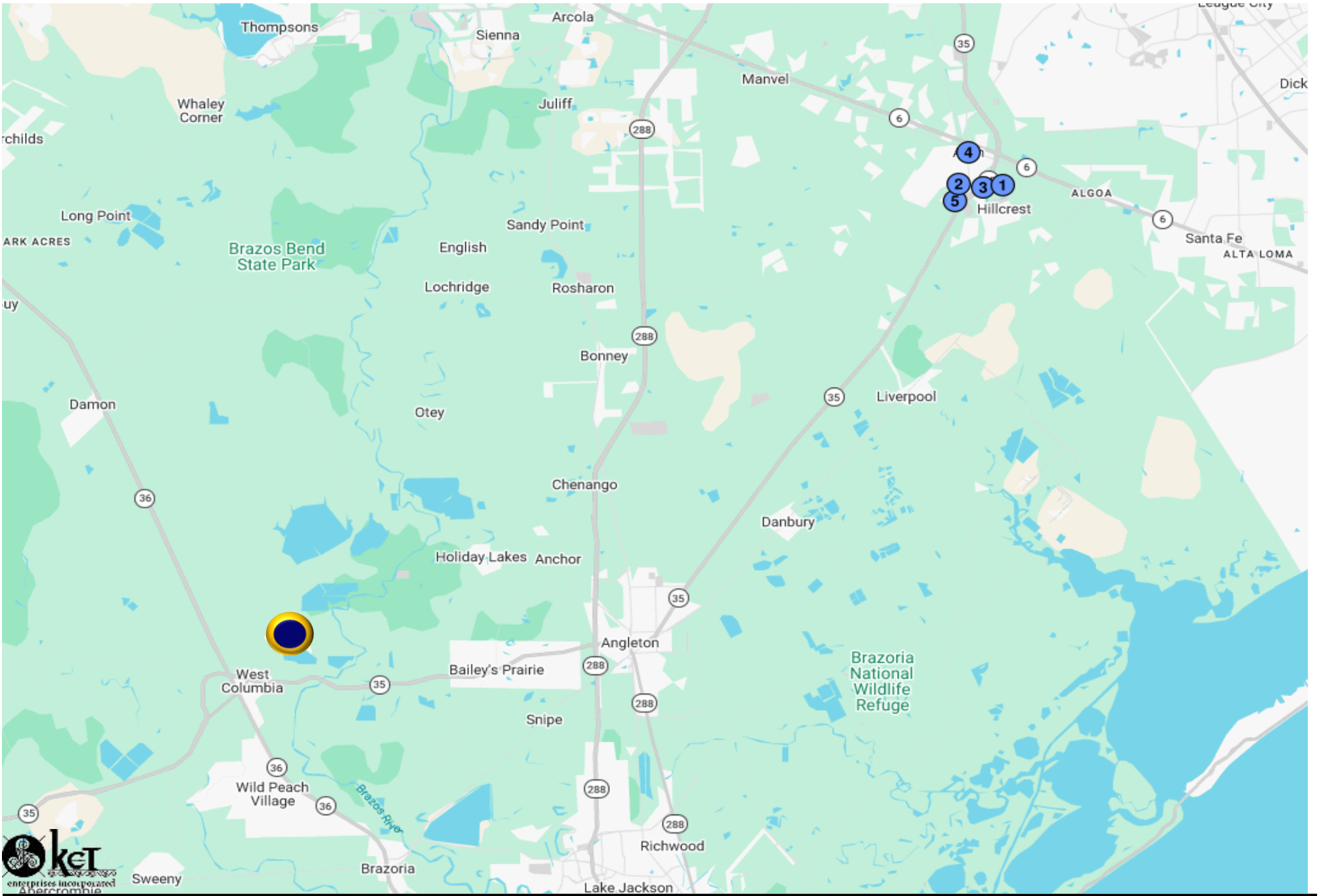
Steeplechase



French Quarters Residence



Highland Square





The tennis court, and pro shop and the empty motel and restaurant and laundry facilities are available separately. Golf course is NOT available

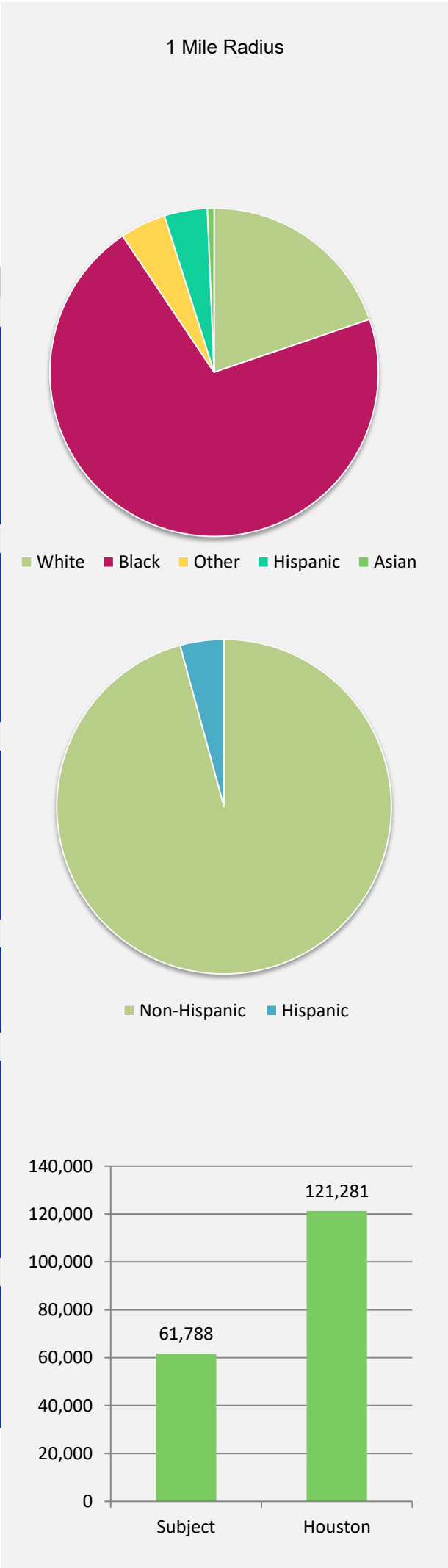


These are part of the resort. Only the 38 cottages are offered here.

SUMMARY PROFILE

2010-2020 Census, 2025 Estimates with 2030 Projections  
Calculated using Weighted Block Centroid from Block Groups

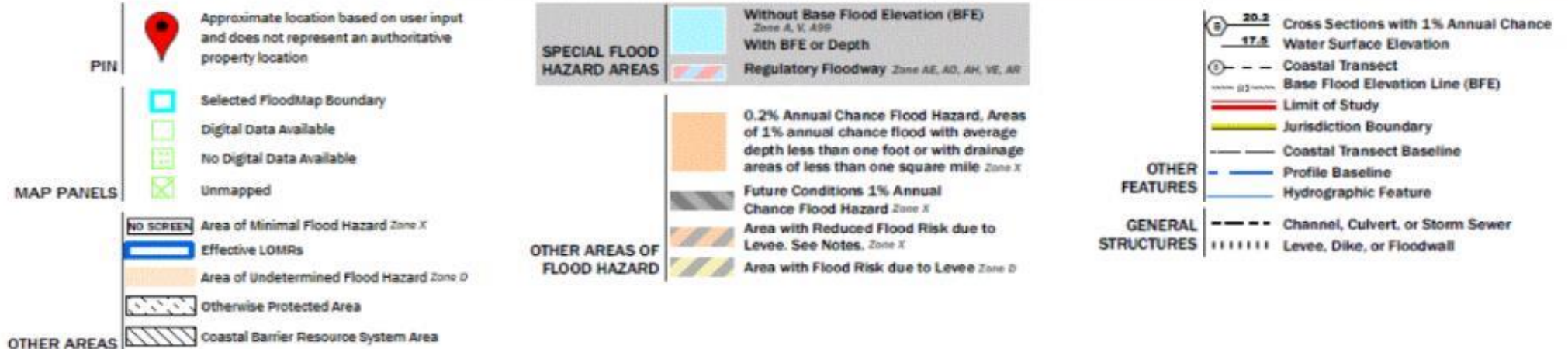
|                                                            | 1 Mile<br>Radius | 2 Mile<br>Radius | 3 Mile<br>Radius |
|------------------------------------------------------------|------------------|------------------|------------------|
| Columbia Lakes, 180 Freeman Blvd., West Columbia, TX 77486 |                  |                  |                  |
| Population                                                 |                  |                  |                  |
| 2025 Estimated Population                                  | 7,333            | 24,675           | 49,118           |
| 2030 Projected Population                                  | 7,407            | 25,259           | 50,670           |
| 2020 Census Population                                     | 8,244            | 25,783           | 50,343           |
| 2010 Census Population                                     | 8,227            | 24,675           | 47,264           |
| Projected Annual Growth 2025 to 2030                       | 0.2%             | 0.5%             | 0.6%             |
| Historical Annual Growth 2010 to 2025                      | -0.7%            | -                | 0.3%             |
| 2025 Median Age                                            | 37.3             | 35.0             | 35.1             |
| Households                                                 |                  |                  |                  |
| 2025 Estimated Households                                  | 2,701            | 9,646            | 19,825           |
| 2030 Projected Households                                  | 2,755            | 10,026           | 20,763           |
| 2020 Census Households                                     | 2,971            | 9,900            | 19,978           |
| 2010 Census Households                                     | 2,937            | 9,355            | 18,467           |
| Projected Annual Growth 2025 to 2030                       | 0.4%             | 0.8%             | 0.9%             |
| Historical Annual Growth 2010 to 2025                      | -0.5%            | 0.2%             | 0.5%             |
| Race and Ethnicity                                         |                  |                  |                  |
| 2025 Estimated White                                       | 20.7%            | 28.1%            | 36.9%            |
| 2025 Estimated Black or African American                   | 73.9%            | 65.7%            | 55.9%            |
| 2025 Estimated Asian or Pacific Islander                   | 0.7%             | 0.8%             | 1.3%             |
| 2025 Estimated American Indian or Native Alaskan           | 0.1%             | 0.2%             | 0.2%             |
| 2025 Estimated Other Races                                 | 4.6%             | 5.2%             | 5.7%             |
| 2025 Estimated Hispanic                                    | 4.2%             | 4.3%             | 4.8%             |
| Income                                                     |                  |                  |                  |
| 2025 Estimated Average Household Income                    | \$61,788         | \$62,558         | \$70,848         |
| 2025 Estimated Median Household Income                     | \$47,531         | \$48,688         | \$52,469         |
| 2025 Estimated Per Capita Income                           | \$22,985         | \$24,596         | \$28,719         |
| Education (Age 25+)                                        |                  |                  |                  |
| 2025 Estimated Elementary (Grade Level 0 to 8)             | 3.2%             | 3.7%             | 3.6%             |
| 2025 Estimated Some High School (Grade Level 9 to 11)      | 9.0%             | 8.5%             | 9.2%             |
| 2025 Estimated High School Graduate                        | 43.7%            | 39.9%            | 36.0%            |
| 2025 Estimated Some College                                | 21.3%            | 22.6%            | 21.0%            |
| 2025 Estimated Associates Degree Only                      | 7.5%             | 8.1%             | 9.2%             |
| 2025 Estimated Bachelors Degree Only                       | 9.6%             | 9.9%             | 12.5%            |
| 2025 Estimated Graduate Degree                             | 5.7%             | 7.3%             | 8.5%             |
| Business                                                   |                  |                  |                  |
| 2025 Estimated Total Businesses                            | 271              | 962              | 2,413            |
| 2025 Estimated Total Employees                             | 3,569            | 12,553           | 26,678           |
| 2025 Estimated Employee Population per Business            | 13.2             | 13.0             | 11.1             |
| 2025 Estimated Residential Population per Business         | 27.0             | 25.6             | 20.4             |





USDA, USGS The National Map: Orthoimagery. Data refreshed June, 2024.

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## Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-03-2025



### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

**WRITTEN AGREEMENTS ARE REQUIRED IN CERTAIN SITUATIONS:** A license holder who performs brokerage activity for a prospective buyer of residential property must enter into a written agreement with the buyer before showing any residential property to the buyer or if no residential property will be shown, before presenting an offer on behalf of the buyer. This written agreement must contain specific information required by Texas law. For more information on these requirements, see section 1101.563 of the Texas Occupations Code. Even if a written agreement is not required, to avoid disputes, all agreements between you and a broker should be in writing and clearly establish: (i) the broker's duties and responsibilities to you and your obligations under the agreement; and (ii) the amount or rate of compensation the broker will receive and how this amount is determined.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent by the buyer or buyer's agent. **An owner's agent fees are not set by law and are fully negotiable.**

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. **A buyer/tenant's agent fees are not set by law and are fully negotiable.**

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - o that the owner will accept a price less than the written asking price;
  - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

### A LICENSE HOLDER CAN SHOW PROPERTY TO A BUYER/TENANT WITHOUT REPRESENTING THE BUYER/TENANT IF:

- The broker has not agreed with the buyer/tenant, either orally or in writing, to represent the buyer/tenant;
- The broker is not otherwise acting as the buyer/tenant's agent at the time of showing the property;
- The broker does not provide the buyer/tenant opinions or advice regarding the property or real estate transactions generally; and
- The broker does not perform any other act of real estate brokerage for the buyer/tenant.

Before showing a residential property to an unrepresented prospective buyer, a license holder must enter into a written agreement that contains the information required by section 1101.563 of the Texas Occupations Code. The agreement may not be exclusive and must be limited to no more than 14 days.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

|                                                                      |             |                   |              |
|----------------------------------------------------------------------|-------------|-------------------|--------------|
| KET ENTERPRISES INCORPORATED                                         | 0406902     | twilk4@ketent.com | 713-355-4646 |
| Name of Sponsoring Broker (Licensed Individual or Business Entity)   | License No. | Email             | Phone        |
| TOM WILKINSON                                                        | 0173897     | twilk4@ketent.com | 713-355-4646 |
| Name of Designated Broker of Licensed Business Entity, if applicable | License No. | Email             | Phone        |
| N/A                                                                  | N/A         | N/A               | N/A          |
| Name of Licensed Supervisor of Sales Agent/Associate, if applicable  | License No. | Email             | Phone        |
| N/A                                                                  | N/A         | N/A               | N/A          |
| Name of Sales Agent/Associate                                        | License No. | Email             | Phone        |

Buyer/Tenant/Seller/Landlord Initials

Date

## **TOM WILKINSON**

**Broker/Vice President**

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713-355-4646 ext 102



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**ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY**